



# **Orchard Capital Management**

Performance data (eVestment) as of 30/06/24, gross of fees





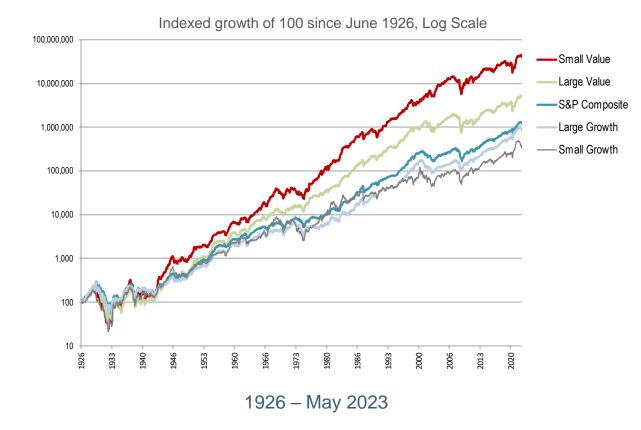






Small & Value has best performance long term

# Small + Value



Note: Style and S&P returns data were created using the May 2023 CRSP database by Professor Kenneth French (Style) and Professor Robert Schiller (S&P). The portfolios are constructed at the end of Junes each year, Fitzund not not included in any portfolio. Source: Kenneth French & Datmuth College, Robert Schiller (S&P). The portfolios are constructed at the end of Junes each year, Fitzund not have page and the set page of the composites are compared to the historical performance of the Russell 2000 Value index only because that index is believed by the investment manager to be a widely used performance benchmark for small capital latians each of the set page agenrally. An investment with Orchard Capital Management hour board capital Management have that page agenrally. An investment with Orchard Capital Management for small capital Management have the orchard Capital Management hour capital management for and the sets to reglicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management for small capital management products and this index. and this index. and this index. Goal Management for small capital Management invests in strategies and positions that are no included in this index.





# Long Term Total Returns by Investment Style

# **UNITED STATES** 1963-2022

	Value	Neutral	Growth
Large	12.1%	10.3%	10.2%
Small	15.2%	13.6%	8.4%

Note: Style valuation and returns were created using data from the Ken French Data Library. The above graphs are supplemental to the GIPS Composite Report found on the back page. An investment with Orchard Capital Management should not be construed as an investment in a program that seeks to replicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management products and this index, and this index does not include management fees and other expenses which may vary by client, as do the Orchard Capital Management Products. Further, Orchard Capital Management invests in strategies and positions that are not included in this index.



# Long-Term Return Premium

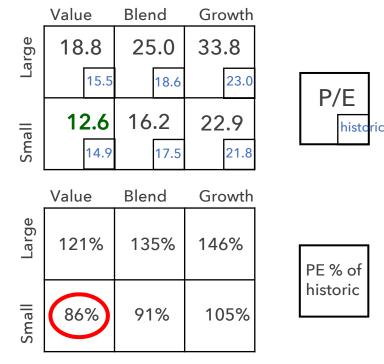
# 20 Year Rolling Performance has Persisted until 2022

Indexed rolling 20 Year Performance since Nov 1926



# Valuation is Relatively Low

Current P/E (Top) vs Long Term Average (Bottom)



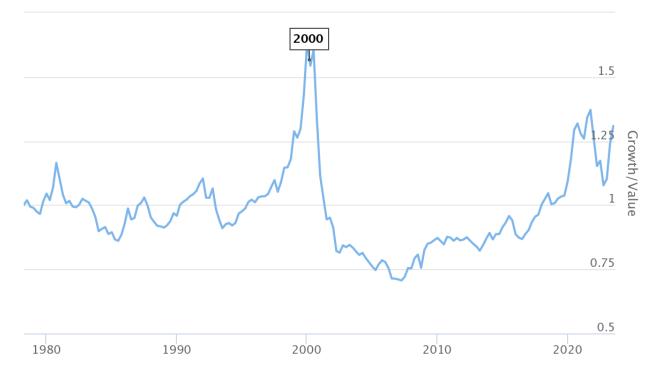
May 2004 - 2024

Note: Style and S&P returns data were created using the November 2023 CRSP database by Professor Kenneth French (Style) and Professor Robert Schiller (S&P). P/E and valuation and change in multiples are based upon 20-year Morningstar P/E fundamental characteristics data of index-based fund holdings data. P/E and valuation data from Morningstar Russell Investment group standard Poor's. The above graphs are supplemental to the GIPS Composite Report found on the back page. The returns of the composites are compared to the historical performance of the Russell 2000 Value index only because that index is believed by the investment manager to be a widely used performance benchmark for small capitalization securities, generally. An investment with Orchard Capital Management should not be construed as an investment in a program that seeks to replicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management invests in strategies and positions that are not included in this index.



# Small Cap Value Undervalued

# Value Multiples Remain Historically Undervalued vs Growth



Wilshire Growth vs Value Multiple, April 1978 - August 2023

Note: Style and Multiple data from Wilshire Associates. The above graphs are supplemental to the GIPS Composite Report found on the back page. An investment

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Small Cap Value Undervalued

#### Small Value Even Appears Inexpensive vs Large Value Morningstar Russell 1000 Value / Russell 2000 Value P/E Multiple, 2022-YTD2024 180% 160% 140% 120% 100% 80% 60% 09/30/2003 09/30/2010 03/31/2011 09/30/2012 09/30/2013 03/31/2015 09/30/2015 09/30/2016 03/31/2017 03/31/2018 09/30/2018 09/30/2019 03/31/2020 09/30/2020 9/30/2022 3/31/2023 9/30/2023 03/31/2005 03/31/2008 03/31/2009 09/30/2009 03/31/2014 09/30/2006 3/31/2021 9/30/2021 3/31/2022 30/30/2002 03/31/2003 03/31/2004 09/30/2004 09/30/2005 03/31/2006 09/30/2007 09/30/2008 03/31/2010 09/30/2011 03/31/2012 03/31/2013 09/30/2014 3/31/2016 09/30/2017 03/31/2019 3/31/2024 03/31/2007

Note: Style and Multiple data from Momingstar Direct. The above graphs are supplemental to the GIPS Composite Report found on the back page. An investment

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Candoris Access to the world's best investment strategies. Significant Drawdowns in Small Cap Value followed by strong Rebound



# Drawdown vs Annualized 3 Yr Forward Returns

Russell 2000 Value 1978-2023, 59 Events



#### Source: Bloomberg

\* Benchmark : Russell 2000 Value Total Return Index. Category is Morningstar Small Value Sep Acct/CIT for Separate Accounts or US Small Cap for European Fund The above graphs are supplemental to the GIPS Composite Report found on the back page. The returns of the composites are compared to the historical performance of the Russell 2000 Value index only because that index is believed by the investment manager to be a widely used performance benchmark for small capitalization securities, generally. An investment with Orchard Capital Management should not be construed as an investment in a program that seeks to replicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management products

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# **About Orchard Capital Management**

Providing downside protection and upside participation

#### **Orchard Capital Management**

- Orchard is a differentiated intrinsic value investor based in Chicago
- Proprietary Research + Intrinsic Value Discipline
- Opportunistic Team-Driven Culture
- The team's approach builds upon a long history of value investing
- Orchard Capital Management is the combination of the alpha-driven intrinsic value team with key private equity and operational resources
- Significant personal assets are invested along with client assets
- Partnership between Candoris and Orchard started in 2019
- UCITS fund launched in May 2020, reached an AUM of \$ 328 as of 31/06/2024

# **Organization - Senior Investment Team**

An Experienced, Accomplished, Stable and Motivated Team



- · Orchard's senior team has deep experience in investing and in board/operational strategy
- Long track record of team-based value equity management
- Equity participation for all members of the investment team

<b>Blake E. Harper</b> Managing Partner	<ul> <li>20+ years of investment management and advisory experience. Serves as Orchard's Chief Investment Officer and has been a member of the team's investment committee since 2008.</li> </ul>
	<ul> <li>Previously: analyst at PaineWebber/UBS, where he covered financial, multi-industry and aerospace/defense companies. Also background at The Boston Consulting Group (BCG), where he advised large hedge funds, Fortune 1000 companies, and other financial and government institutions on strategy, corporate development and operations.</li> </ul>
	MBA with honors from the University of Chicago, BA from Colgate University
Joshua P. Fairbank	<ul> <li>25+ years of investment management and private equity experience</li> </ul>
Managing Partner	<ul> <li>Previously: co-founded and led the investment team at Orchard Ventures, a healthcare private equity fund. He is the co- founder of Akebia (NASDAQ:AKBA) a spin-out from Procter &amp; Gamble and of Nymirum, a computational genetics firm, where he served as Chairman and President. Fairbank began his career at Frank Russell and ran an investment office at Raymond James.</li> </ul>
	MBA from the University of Chicago, BA from Connecticut College
	Investor-in-Residence and Adjunct Finance Professor at the University of Chicago
Michael Valencia CFA	Over 20 years of investment experience, 15+ years with Orchard's team
Partner	Previously at Northern Trust as an equity analyst and Associate Portfolio Manager on Small-Cap team
	MBA, Lake Forest Graduate School. BS, Illinois State University.



Orchard's Opportunistic Small Cap Strategies builds upon a core philosophy:

Proprietary knowledge, *not excess risk*, drives excess returns

## Purchase at a Discount ...

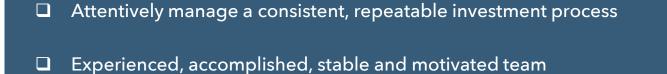
We use *proprietary knowledge* to create our best possible estimate of intrinsic value and strive to generate excess returns by investing at what we consider a *significant discount to intrinsic value*.

# ... with Companies that are Likely to Close the Discount to Value

Once we have identified sources of value or opportunities for value creation, we select investments with one or more catalysts that should *lead to value realization* and we will engage management & shareholders for constructive change.



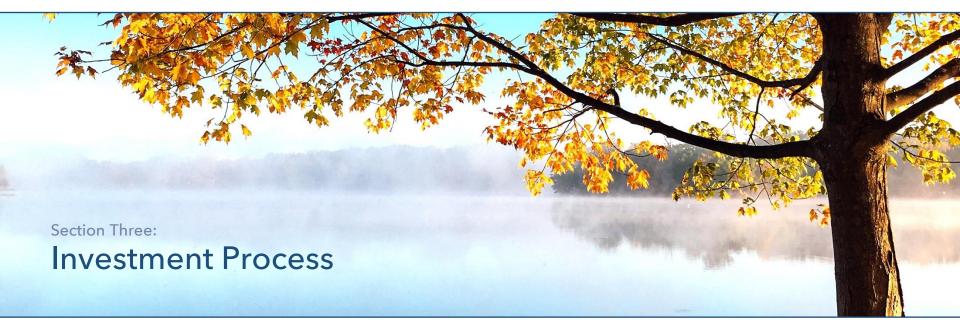
# Summary



- Long history of performance
- **Client interests are aligned with owners' who invest alongside them**

# We welcome the opportunity to work with you







# **Investment Process - Targeting Opportunities**

#### We seek out companies at a discount...



- Intrinsic value
- Value realization
- Asset value
- Breakup value



- Free Cash Flow
- Competitive position & margin stability
- Growth certainty
- Barriers to entry

#### Turnarounds and "Change Candidates"

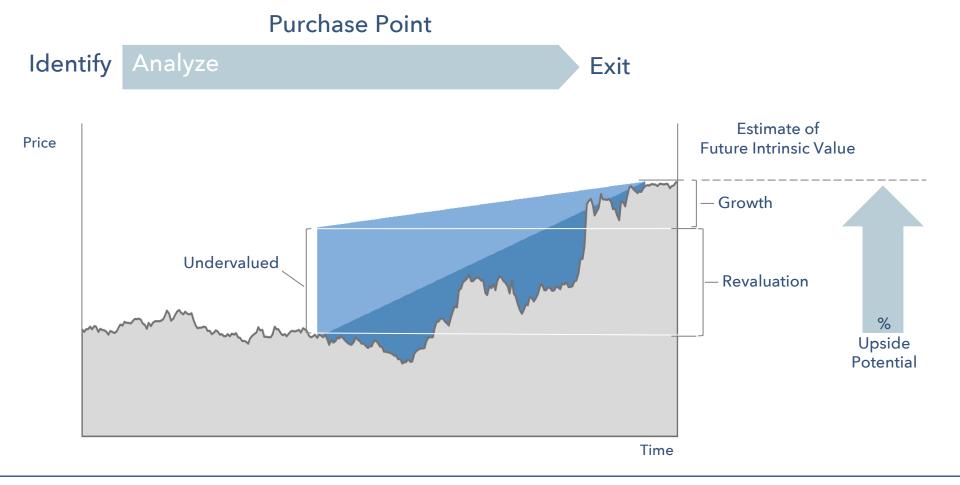
- Governance
- Regulatory
- Return on Capital
- Balance Sheet Safety
- Ownership

#### ...With likely opportunities or temporary market inefficiencies



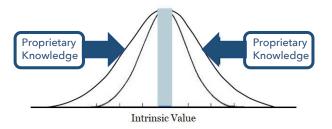
Investment Process - Intrinsic Value Discount





# Investment Process - Proprietary Knowledge

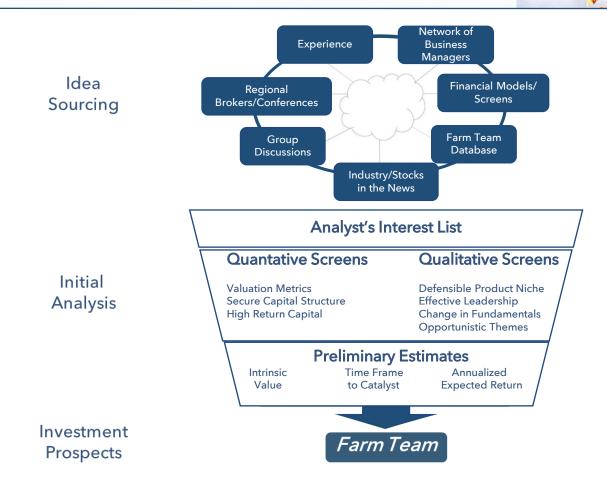
- > Intrinsic Value
  - Evaluate any "hidden assets" and other nonfinancial considerations
  - Project the best possible estimate of intrinsic value



- Catalyst Analysis
  - Identify catalyst for value recognition
  - Project time frame to realization
- Risk Evaluation
  - Utilize the appropriate discount rate for each stock
- Calculate Annualized Expected Return



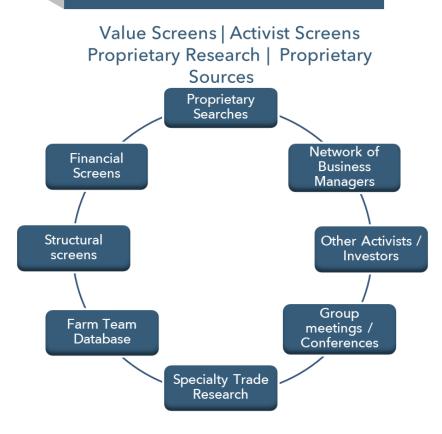
# Investment Process - Idea Generation



# **Opportunity Sourcing and Idea Generation**



#### Where We Find Ideas



#### What We Are Looking For

Businesses with depressed valuations and typically have one or more characteristics:

Businesses with defensible products/models and good cash flow characteristics

Businesses rich in hidden assets or strategic advantage

Businesses with strategic value to others

#### +

Businesses with one or more catalysts to close the gap between the market price and intrinsic value Fundamental Research & Analysis Overview



Goal:	<ul> <li>To develop proprietary knowledge and a clear understanding of a company's potential value by understanding</li> <li>The competitive position of its offerings</li> <li>The full map of its assets and opportunities</li> </ul>
Method:	Analyze all facets of the business as if we are buying the entire company to hold for an extended period of time in order to realize fair value
Opportunity:	Learn what the market does not know, continually developing the best estimate of intrinsic value
Result:	Use proprietary knowledge and tools to accelerated timeline, <i>not excess risk</i> , to drive excess returns

#### Process: Identifying what matters

- Understand the competitive advantage of the product / service
- Supply/demand, price/cost structure and underlying trends
- □ Assess management & incentives/challenges

- □ Understand economics, cash flows & asset values
- Value underlying enterprise and the levers that drive value
- **General Setablish Intrinsic Value, Thesis, Catalysts**



# Fundamental Research & Analysis

Core Themes

Orchard views researchdriven strategic and fundamental analysis as a core source of value

Product, competitive and management assessment drive differentiation in small cap investing. Proprietary knowledge creates our 1<sup>st</sup> source of advantage

### **Competitive Niche**

Product's Proprietary Advantage & Key Assets

- Why does it exist?
- Life cycle trends, longevity
- Internal & external influences
- Competition and threats



#### Management

Tenure, Track Record and Historical Allocation of Capital

- Articulation of Strategy
- ROI and Capital Discipline
- Performance Incentives
- Track Record

Likelihood of Building Shareholder Value

### **Financial Models**

Financial Statement Analysis

- Analyze all aspects of the business
- Understand levers that drive value
- Assess risk bankruptcy/asset value
- Build earnings, cash flow asset models

Estimate Cash Flows and Financial Value



# **Investment Process Data Dive**

## Documents

- Filings 10-Qs, 10-Ks, 8-K, Proxy Statement, 13D, Form 144
- Annual Reports
- Research Reports learn what "the street" thinks
- Company news earnings reports, conference calls and transcripts

## Traditional Contacts

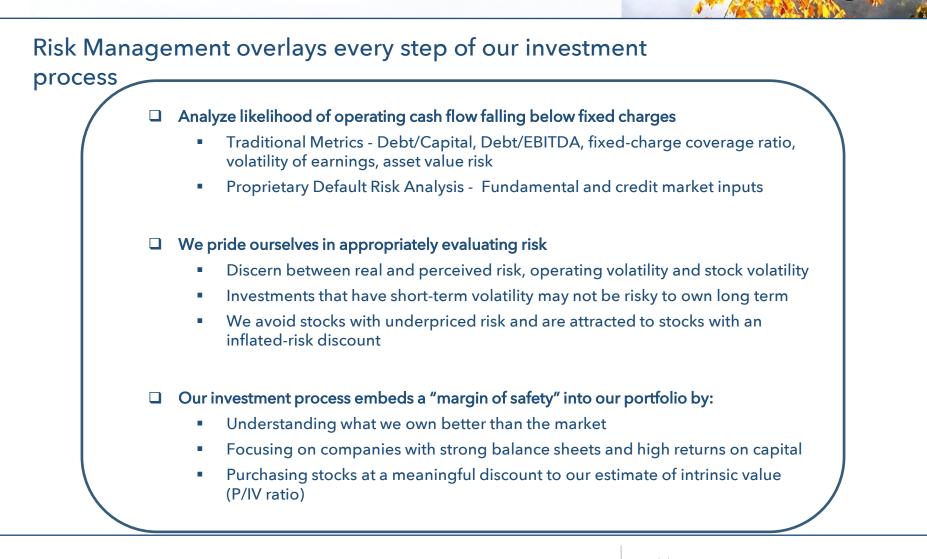
- Former management
- Industry experts and business managers
- Users of product who understand features, benefits and flaws

### Interview Management

- Proprietary Contacts
  - Network of colleagues, competitors and non-fiduciaries
  - Relationships with other niche managers
  - Industry specialty sources

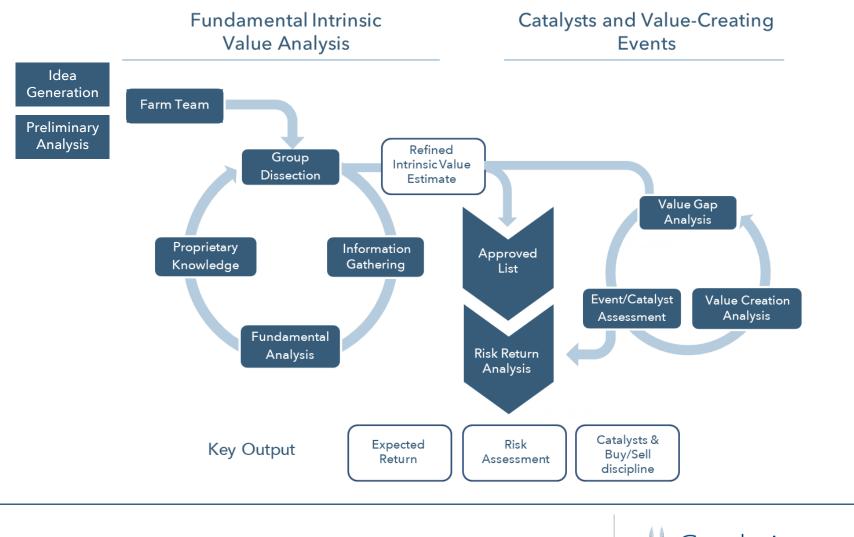
# **Investment Process**

**Risk Management** 





# **Full Investment Research Process**

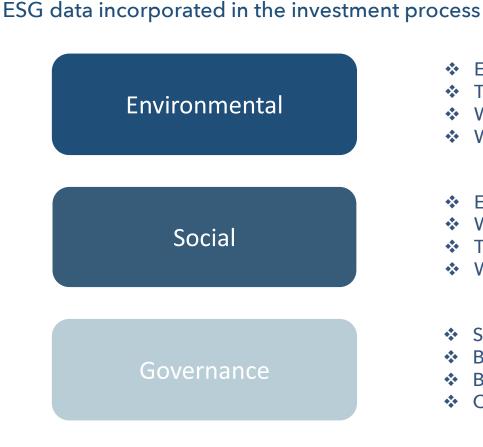




## ESG is fully integrated in the Investment Process

- ✓ Orchard engages in best efforts to monitor ESG factors as many small cap companies do not report ESG metrics, this includes direct conversations with companies
- ✓ Orchard gets engaged to steer a company into the right direction if needed
- ✓ When a company scores bad on ESG and no improvement is expected, Orchard can decide and will decide not to invest or divest out of a company
- ✓ Orchard uses external ESG data from:
  - RobecoSam
  - > Sustainalytics
  - > ISS Quickscore
  - CDP Climate Score
  - Bloomberg ESG Disclosure

# Investment process related to ESG



- Energy Use
- Total Greenhouse Gases
- Water Consumption per Sq Ft
- Waste Total Generation (Th Tonnes)
- Employee Turnover
- Workforce Accidents Employees
- Total Fatalities
- Women in the Workforce
- Size of the Board
- Board Meetings per year
- Board Average Age
- Compensation



Environmental, Social, and Governance (ESG) Criteria for investing

# The US Small Cap Value Fund is invested in accordance with the Environmental, Social and Governance (ESG) Criteria set forth by Norges Bank.

- Product based exclusions lead to no investments in companies (including entities under control) that:
  - Produce weapons that violate fundamental humanitarian principles through their normal use
  - Produce Tobacco
  - Sell weapons or military material to states subject to investment restrictions on Gov't Bonds
  - Observation or exclusion may be decided for mining companies and power producers (including controlling entities) that derive 30% or more of their income (or operation) from thermal coal.
- Conduct based exclusions lead to the fact that companies may be put under observation or be excluded if there is unacceptable risk that the company contributes to or is responsible for:
  - Serious or systematic human rights violations, forced labor and the worst forms of child labor
  - Serious violations of the rights of individuals in situations of war or conflict
  - Severe environmental damage
  - Acts or omissions that on aggregate company level lead to unacceptable greenhouse emissions
  - Gross corruption
  - Other particularly serious violations of fundamental ethical norms



# ESG Update

#### Status:

- Category: US Small Cap Value category continues to be significantly underreporting core Environmental and Social data compared to larger companies and EU companies
  - Orchard has continued to advocate for greater disclosure and transparency throughout the year at the company level
- Portfolio: reporting has improved at some companies with several companies initiating or expanding ESG reporting but progress was slow in H1 2024
- Team: improved granular dashboards for research and portfolio team to better measure ESG

ESG Campaign: Orchard identified underreporting as the greatest barrier to change in the category and initiated more active engagement with companies, which expanded into a full, whole portfolio campaign focused on 1. disclosure and 2. improvement

- Campaign scores each company with summary snapshot scores versus a fully scored industry
- Campaign formally contacts company, shares scores and asks to engage company on scores and underlying data
- Orchard follows up with companies, tracks scoring and disclosure changes over time
- Orchard collaborates with data providers (Bloomberg) to advocate for additional scoring and reporting to expand reach and influence
- Orchard uses tracked progress (or lack thereof) to advocate for other changes and empowers engagement discussions



# Porfolio EU Scoring Dashboard

Orchard US Small Cap Value Fund Scoring vs Bloomberg Industry Group

Relative: vs Industry		EU Tax	onomy: I	DO No Ha	irm Scor	ring	
	Average DNSH	Mitigation	Adaptation	Water	Waste	Biodiversity	Polution
	+4.8	+8.3	+4.1	+6.5	+4.2	+5.5	+0.3
AMERIS BANCORP	-16.4	-11.3	-4.4	-14.0	-31.1	-17.0	-20
ARCOSA INC	-9.9	-14.1	-11.7	-9.1	-6.8	-10.9	-6
ARCBEST CORP	16.0	37.2	17.0	18.7	19.9	-3.1	6
ARDELYX INC	3.4	1.4	-0.2	3.2	6.3	3.8	5
AXOS FINANCIAL INC	4.4	-0.2	9.9	2.7	6.4	3.0	4
PATHWARD FINANCIAL INC	-16.4	-11.3		-14.0	-31.1		-20
CENTRAL GARDEN & PET CO	2.8	-3.7		2.8	4.2		12
CENTURY CASINOS INC	0.7	-1.9	-3.7	-0.7	6.5		6
CRITEO SA-SPON ADR	23.4	73.3		0.0	17.5		5
DIGITALBRIDGE GROUP INC	-21.0	-16.2		-19.7	-34.1		-20
ENHABIT INC	2.1	-9.2		-5.9	12.5		2
ENCOMPASS HEALTH CORP	2.1	-9.2		-5.9	12.5		2
ENOVA INTERNATIONAL INC	-2.5	-6.1	-7.9	-2.1	-0.8		2
89BIO INC	0.0	0.0		0.0	0.0		0
FRANKLIN BSP REALTY TRUST IN	-0.2	-6.1	6.4	-2.1	-0.8		2
FIRST FOUNDATION INC	2.0	-0.2		2.7	6.4		4
FTAI INFRASTRUCTURE INC	0.0	0.0	0.0	0.0	0.0		0
FTALAVIATION LTD	33.3	47.2		47.9	14.2		7
GREENLIGHT CAPITAL RE LTD-A	12.0	14.4		15.4	15.3		3
HERON THERAPEUTICS INC	3.4	14	-0.2	32	6.3		5
IDT CORP-CLASS B	-0.2	-5.1		-3.0	3.4		4
LIONS GATE ENTERTAINMENT-A	0.0	0.0		0.0	0.0		0
MUELLER WATER PRODUCTS INC-A	31.4	51.2		47.2	29.2		6
NI HOLDINGS INC	-0.4	3.3	-11.1	-1.2	2.8		3
OMNIAB INC	-0.4	-5.6	-2.0	-1.2	4.0		5
REVOLVE GROUP INC	13.9	-5.0		11.9	26.8		17
SHYFT GROUP INC/THE	0.0	0.0	0.0	0.0	20.0		0
STANDARD MOTOR PRODS	15.9	25.0	32.1	35.4	9.4		-6
SOLARIS OILFIELD INFRAST-A	-28.3	-29.2		-8.8	-39.5		-28
SUMMIT MATERIALS INC -CL A	-20.3	-23.2		-6.0	-39.5		-20
BANCORP INC/THE	4.4	-0.2	9.9	25.0	6.4		4
TRINITY INDUSTRIES INC	22.3	-0.2		11.1	20.8		4
TRIMAS CORP	6.9	-11.1	10.2	11.1	20.8		-3
VERSABANK	23.1	-11.1 45.7	34.3	11.9	19.0		-3
VIASAT INC	23.1	40.7		21.5	34.9		19
GARRETT MOTION INC	-3.8	30.1 13.9	-4.2	35.4	-15.6		-31

# How We Use the Tools

- Portfolio dashboard scores portfolio and prospective holdings on multiple categories
  - Summary ESG measures
  - EU Taxonomy DNHS and PAIs
  - Other factors
- Orchard gathers underlying component scores to determine accuracy and disclosure
- Industry and portfolio is now mostly scored BUT uses fragmented data
  - < 9% of 33 Environmental measures in 36 stock portfolio
  - Key goal is still disclosure
- Orchard scores entire index on key measures to compare companies on disclosure and ESG



# ESG Update

**ESG Update** 

# **Example Campaign Email**

#### ORCHARD

#### ESG Outreach Orchard Capital

1 message

Orchard Research <research@orchardinvestments.com>

Fri, Dec 2, 2022 at 1:21 PM

Bcc: bh@orchardinvestments.com

Dear Friederike,

Orchard Capital Management, through affiliated funds and accounts, is a significant shareholder of Central Garden & Pet would like to speak with you on several subjects including your Environmental, Social and Governance policies and disclosures. For each of our portfolio companies, we have sourced third party scoring on both ESG disclosure and general ESG scoring. In addition our firm has gathered more granular data on firms and competitors in attempt to better understand:

- · How each firm, its industry and its competitors report and are scored
- · Progress in ESG efforts and in disclosure of key ESG criteria
- · How these measures change or will change over time

There are significant recent changes in how large pools of global capital commit to investment using the ESG lens. We expect a continued evolution in these changes in the near and medium term but even now it is impacting how these capital pools invest in companies in the US. In addition to supporting ESG efforts, Orchard has built scoring frameworks for each portfolio company and prospective company in our universe. We have also created a simplified dashboard for each company, which is usually the best place to start.

We have recently scored your company and have attached our dashboard. While improvement in key areas is a goal, transparency and awareness are also important components of this effort. We have scored companies in a way that points to 1. the broad scores from outside services, 2. Disclosure scores and 3. Scoring recently introduced by EU directive that we expect to be increasingly influential in 2023. We would like to set up some time to catch up with you and would be happy to set aside some time to explain more of the scoring and our expectations for its continuing importance. We view this as a collaboration with our companies and hope to provide information to help your firm remain attractive to large pools of investments and the liquidity, pricing and awareness that comes with it.

We would like to set up some time to catch up with you and would be happy to set aside some time to explain more of the scoring and our expectations for its continuing importance. We view this as a collaboration with our companies and hope to provide information to help your firm remain attractive to large pools of investments and the liquidity, pricing and awareness that comes with it.

Best Regards, The Team at Orchard Capital Management

> 400 North Michigan Avenue | Suite 560 | Chicago, IL 60611 ORCHARD e: search@orchardinvedstments.com | w: (312) 628 - 6700

# **Example Shared Snapshot**

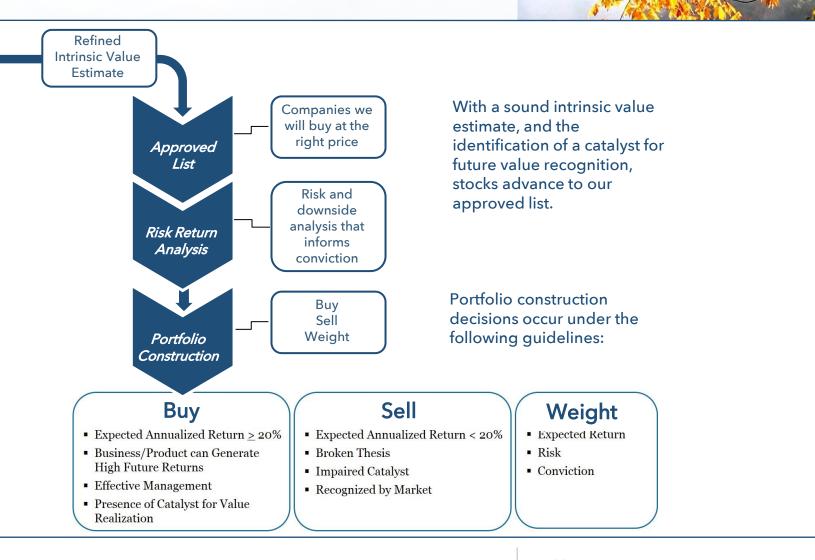
ORCHARD CAPITAL MA								
ESG Snapshot								
Year	Portfolic	Security		Ticker		Exchange	<u>Eq Ti</u>	
2021	CENT U	JS Equity		CENT		US	CENT EQU	
Central Garden & I	Pet Co							
Description								
Central Garden & Pet Company n pottery, and other outdoor produc								
Address:	1340 Treat Blvd Su 94597 United State		ek, CA	Sector Data for Comparisons				
Telephone:	1-925-948-4000	)			Sector:	Consumer	Staples	
Website	www.central.com			In	d Group:	Consumer	Staple Products	
CEO:	Timothy P Cofe			1	Industry:	Household		
CFO:	Nicholas Lahan	as "Niko"			Sub Ind:	Home Products		
ESG Summary Scores						Trend:		
Nost Recent Bloomberg Score BESG Environmental Pillar Score		Score (1-10) -	<u>'21</u>	Percentile -		'19 '20 '21		
BESG Social Pillar Score		0.2		-			Г	
BESG Governance Pillar Score		6.5		75			Ī	
Nost Recent Other Score		Score	Risk	Category	Controve	ersy Level		
MSCI		N.S.		NO				
Sustainalytics S&P		11.0		N.S.				
5&P		11.0						
SG Disclosure Scores	Ov		mer Staple					
Nost Recent Bloomberg Score		Company 29.9	Ind G	Group Avg	40.7			
ESG Disclosure Score Environmental Disclosure Score		29.9		41 18	- 10.7		vs Comps	
Environmental Disclosure Score Social Disclosure Score		- 15.8		18	- 3.1	00 0	vs Comps	
Governance Disclosure Score		73.6		85	- 11.0		vs Comps vs Comps	
						00 0	o oompo	
EU Taxonomy Do No Harm	Scoring		mpany		ehold Pro			
Nost Recent Bloomberg Score		<u>2020</u>	<u>2021</u>	In	dustry Avg	l <u>+/-</u>		
EU Taxonomy Estimated Eligible Revenu		-	-					
EU Taxonomy Estimated SC Revenue Pe Average of Do Not Harm Scoring	ercent	20	20		10.0	+ 1.9	Leading vs Con	
EU Taxonomy Estimated DNSH Mitigatio	- I 1	11	11			- 3.7	Lagging vs Con	
EU Taxonomy Estimated DNSH Mitigatio EU Taxonomy Estimated DNSH Adaptati		14	14			- 3.7	Lagging vs Con Lagging vs Con	
EU Taxonomy Estimated DNSH Water Le		14	17			+ 2.8	Leading vs Con	
EU Taxonomy Estimated DNSH Water Le		38	38		33.3		Leading vs Con	
-							•	
EU Taxonomy Estimated DNSH Pollution	evel 1	20	20		16.7	+ 3.3	Leading vs Com	

Candoris Access to the world's best investment strategies.





# **Portfolio Construction**





# Strategy Overview

Strategy	ORCHARD SELECT SMALL CAP VALUE					
Investment Style	Conviction-Driven Small-cap value					
Objective	Strategy seeks long-term, above-average absolute return by investing in a concentrated portfolio of small market capitalization companies at a discount to our estimate of intrinsic value					
Summary	<ul> <li>Small-cap, intrinsic value investor</li> <li>Independent thought and fundamental analysis drive investment process</li> <li>Bottom-up research with a long-term perspective</li> <li>Group dissection leads to high-conviction ideas</li> <li>Proprietary knowledge and insight on small capitalization companies</li> </ul>					
Portfolio Construction	<ul> <li>Market caps limited to &lt; \$5.0 billion at purchase, typically &lt;\$2.5B</li> <li>30-50 equity positions typical, max position size typically 10%</li> <li>Positions typically &gt;2%, max of 6% at purchase</li> <li>Cash position typically &lt; 10%</li> </ul>					
Concentration	Major sectors typically limited to 3x benchmark					
Turnover	Annual portfolio turnover 20-50%					







#### Orchard US Small Cap Value

YTD 2024 Executive Summary

# 2024 marked by significant relative outperformance through June

- Outperformed benchmark Russell 2000 Value Index and matched EEA US Small Cap Category
- Large catalysts in industrials, financials, energy, transportation, consumer driving excess returns

# Portfolio Update:

- Market volatility and fundamental opportunity led to incremental additions and subtractions from the portfolio
  - We remain a long-term, low-turnover strategy but will continue to see significant shifts throughout 2024
  - Several suppliers to strategically important or re-domesticating goods are driving excess returns
  - We remain mindful of risk in Financials and Real Estate and have focused on lower-risk and secular growers (which are harder to find)
- Event activity picked up significantly in 2023 splitting several companies, creating spin-off and catalyst opportunities

# Market Update

- Small caps and small value specifically remain historically inexpensive versus history
- Earnings continue to grow in the face of generational lows in valuation
- Bank crisis, inflation and recession fears created persistent mis-pricings and we have added selectively to several new positions this should accelerate further

# ESG Update:

- Extensive investment into scoring and measurement of company fundamental and disclosure data
- Orchard expanded scoring for portfolio companies and initiated full outreach campaign in H1

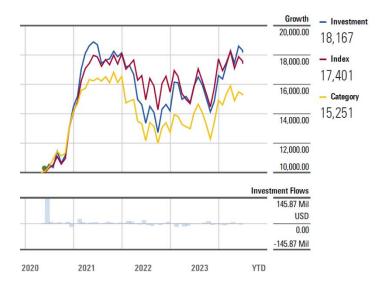


## Orchard US Small Cap Value

Orchard Small Cap Value Fund Recent Performance

## Fund Performance: Strong Recent Relative Performance

Fund vs Russell 2000 Value Total Return and US Small Cap Funds Category



Total Return %	3-Month	YTD	1-Year
Investment	0.11	10.30	15.12
Category	-3.78	2.64	8.87
Index	-3.64	-0.85	10.90
Quartile Rank			
Percentile Rank	11	14	18
# of Invest. in Cat.	452	439	416

Note: Fund Net Return vs Benchmark and Morningstar fund Category (EEA US Small Cap) as of June 2024.

\* Benchmark for SCV ESG is the Russell 2000 Value Total Return Index. Weights expressed according to Morningstar Category. Weights base upon representative portfolio.

The holdings of the Fund are compared to those of the Russell 2000 Value index only because that index is believed by the investment manager to be a widely used performance benchmark for small capitalization securities, generally. An investment with Orchard Capital Management should not be construed as an investment in a program that seeks to replicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management products and this index, and this index does not include management fees and other expenses which may vary by client, as do the Orchard Capital Management Products. Further, Orchard Capital Management invests in strategies and positions that are not included in this index.



Fund Contributors and Detractors

# Year-to-Date Contribution

Leading Contributors/Detractors for Orchard SCV Fund as of March 2024

Leading Contributors	Weight	Deturn	Contribution	Leading Detractors	Weight	Return	Contribution
Industrials	22.0	38.4		Consumer Cyclical	13.0	-8.6	
				-			
Communication Services	8.0	27.1		Real Estate	4.5	-11.5	
Energy	5.1	26.6	1.3	Healthcare	12.1	-2.0	
Financial Services	20.5	6.0	1.2	Consumer Defensive	2.6	-4.0	-0.1
Basic Materials	6.7	10.7	0.9	Cash	5.6	4.5	0.3
Holdings				Holdings			
FTAI Infrastructure Inc Shs	4.2	123.8	3.7	OmniAb Inc	1.9	-39.2	-0.9
FTAI Aviation Ltd	4.0	124.5	3.7	Century Casinos Inc	1.3	-43.2	-0.9
Criteo SA ADR	4.4	49.0	1.8	89bio Inc Ordinary Shares	2.2	-28.3	-0.7
Tidewater Inc	4.2	32.0	1.3	DigitalBridge Group Class A	2.2	-21.8	-0.5
Hudbay Minerals Inc	2.1	63.8	1.2	Standard Motor Products Inc	1.1	-15.1	-0.5
Heron Therapeutics Inc	1.6	105.9	1.2	ArcBest Corp	3.8	-10.8	-0.5
Encompass Health Corp	3.4	28.8	0.9	Intellia Therapeutics Inc	1.3	-26.6	-0.4
Vista Outdoor Inc	2.2	34.1	0.9	Garrett Motion Inc	2.7	-11.2	-0.4
Mueller Water Products, Inc	2.3	25.4	0.6	Ferroglobe PLC	2.3	-17.2	-0.2
Enova International Inc	4.0	12.4	0.5	Enhabit Inc Shs	1.6	-11.2	-0.2
Trinity Industries Inc	3.1	15.0	0.5	The Bancorp Inc	4.0	-2.1	-0.1

Note: Fund Holdings vs Benchmark as of June 2024.

\* Benchmark for SCV ESG is the Russell 2000 Value Total Return Index. Weights expressed according to Morningstar Category. Weights base upon representative portfolio.

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# Orchard US Small Cap Value

 $\alpha$ : Persistent Long Term Strategy Performance

#### Long-term performance

driven by Orchard's research on small companies:

- Proprietary research
- Underfollowed areas
- Disciplined process

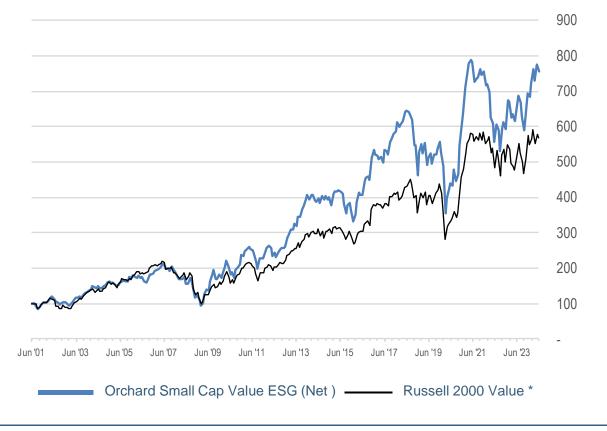
Note: Select Small. Cap Value Performance Benchmark, June 30, 2001 - March 2024.

\* Benchmark for SSCV is the Russell 2000 Value Total Return Index.

The returns of the composites are compared to the historical performance of the Russell 2000 Value index only because that index is believed by the investment manager to be a widely used performance benchmark for small capitalization securities, generally. An investment with Orchard Capital Management should not be construed as an investment in a program that seeks to replicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management products and this index, and this index on the include management fees and other expenses which may vary by client, as do the Orchard Capital Management invests in strategies and positions that are not included in this index.

# Select Small Cap Value vs Benchmark

Growth of 100 in %, July 2001 - June 2024







Historical performance

# Orchard claims GIPS compliance. Gross Composite Performance based on the Orchard's Select Small Cap Value Strategy Composite

Data as of 30-06-2024	YtD	1 Year	3 Year	5 Year	10 year	Since Ince ption
US Small Cap Value						
Orchard US Small Cap Value (Inception - Jul 01)	10.55%	15.81%	0.27%	9.52%	7.86%	10.40%
Russell 2000 Value	-0.85%	10.90%	-0.53%	7.07%	6.23%	7.86%
Performance versus Russell 2000 Value	+11.40%	+4.92%	+0.80%	+2.45%	+1.64%	+2.54%
Performances in the table above is annualized						

Source: eVestment Orchard US Small Cap Value

Data quoted is past gross of fee performance and current performance may be lower or higher. Past performance is no guarantee of future results. Investment return and principal value of an investment will fluctuate.



# Orchard US Small Cap Value

δ: Portfolio Holdings by Sector

Health care weight has increased in past year.

Industrials overweight driven by varied single-name opportunities across end-Markets

Financials weight has decreased,

primarily from sales of bank positions

Financials weight balanced by

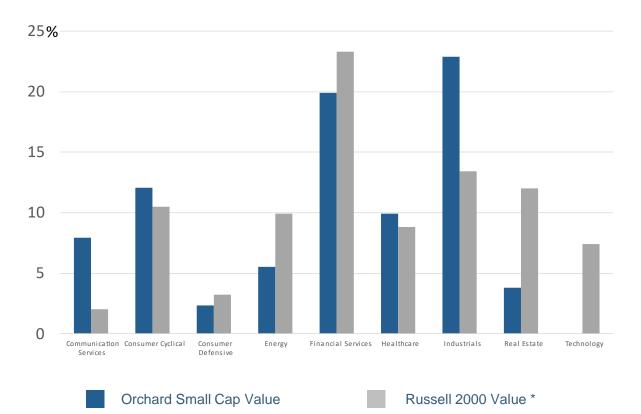
underweight in Real Estate, Technology

Note: Fund Holdings vs Benchmark as of June 2024.

\* Benchmark for SCV ESG is the Russell 2000 Value Total Return Index. Weights expressed according to Morningstar Category. Weights base upon representative portfolio.

The holdings of the Fund are compared to those of the Russell 2000 Value index only because that index is believed by the investment manager to be a widely used performance benchmark for small capitalization securities, generally. An investment with Orchard Capital Management should not be construed as an investment in a program that seeks to replicate, or correlate with, this index. Market conditions vary between the Orchard Capital Management products and this index, and this index does not include management fees and other expenses which may vary by client, as do the Orchard Capital Management products. Further, Orchard Capital Management invests in strategies and positions that are not included in this index.

## **Orchard Small Cap Value vs Benchmark** Portfolio Weights in %, June 2024



Candoris Access to the world's best investment strategies.

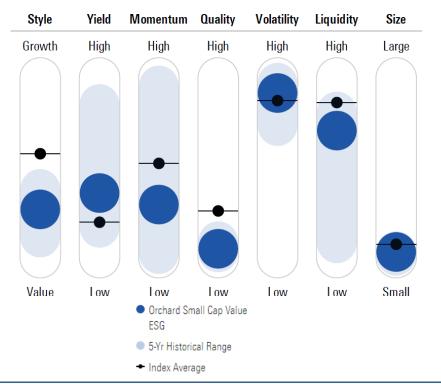
# **Portfolio Characteristics**

# Factor Profile is Consistent Over Time

Orchard Factor Profile vs EEA US Small Cap Funds

Factor Profile (1-Yr 3-Yr

5-Yr (vs. Category % ∨



# Strategy Remains Small & Value-Leaning vs Category

Orchard Factor Profile vs EEA US Small Cap Funds

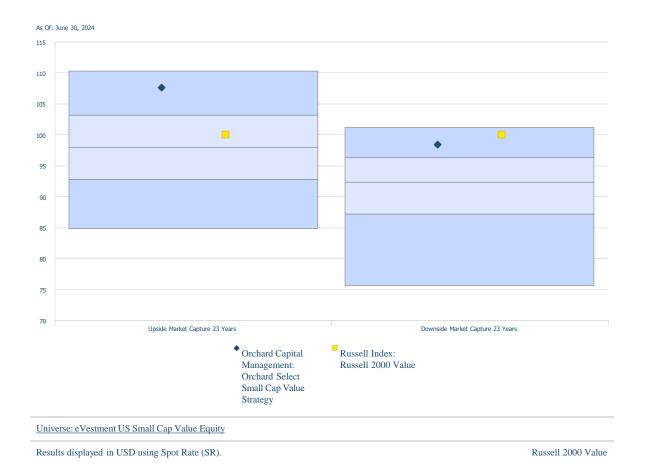
Value & Growth Measures	Investment	Cat. Average
Price/Earnings	12.79	16.08
Price/Book	1.75	2.62
Price/Sales	1.00	1.62
Price/Cash Flow	7.84	10.55
Dividend Yield %	0.81	1.12
Long-Term Earnings %	13.34	11.75
Historical Earnings %	-0.22	6.85
Sales Growth %	7.13	7.76

Note: Orchard US Small Cap Value ESG data is supplemental to the Composite data.. Source: Morningstar Direct fact sheet downloaded April 2024.



# Upside & Downside Market capture

Orchard US Small Cap Value vs Benchmark and Peers

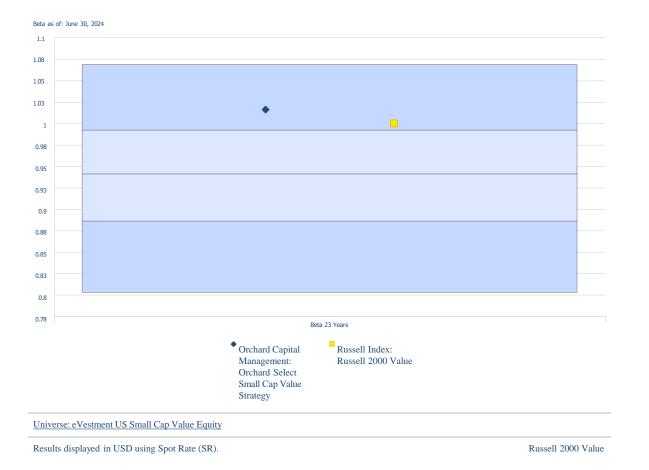


Source: eVestment Orchard US Small Cap Value

Data quoted is past gross of fee performance and current performance may be lower or higher. Past performance is no guarantee of future results. Investment return and principal value of an investment will fluctuate.

## Beta

Orchard US Small Cap Value vs Benchmark and Peers



Source: eVestment Orchard US Small Cap Value

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# **Orchard US Small Cap Equity Value Fund**

**Fund information** 



### Fund Launch:

May 26<sup>th</sup> 2020

#### Structure:

UCITS

#### Investment Policy:

The Orchard US Small Cap Value Equity Fund invests in equity securities and is actively managed. The fund is not managed in reference to a benchmark index, but a benchmark is solely used for performance comparison purposes.

#### AUM:

AUM of 328 million per 31/03/2024

#### Exchange:

Ireland

#### Benchmark:

Russell 2000 Value

#### Liquidity:

Daily Liquidity & Valuation

#### Management Fee:

Institutional Retail

#### **Other Fees:**

**Fixed Service Fee** 

#### Share Classes

USD Institutional I1: USD Institutional I2: USD Institutional I3: EURO Denominated Institutional I2: USD Retail: 20bps ISIN IE00BL0L0092 IE00BL0L0100 IE00BL0L0217 IE00BL0L0324

IE00BL0L0431

79-95bps

150bps

#### Custodian:

**CACEIS Investor Services Ireland Limited** 

#### Central Admin:

CACEIS Investor Services Ireland Limited

#### Transfer Agent:

**CACEIS** Investor Services Ireland Limited

#### Auditor:

Deloitte

Composite data sin	ce inception in 200	1: Select Small Cap Valu
Alpha	2.67	-
Beta	1.02	
Std Dev	22.21	
UMC	107.62	
DMC	98.39	
Information Ratio	0.29	
Tracking Error	8.87	
Sharpe Ratio	0.40	

Copies of the Prospectus, Supplement and PRIIPS KIDs are available free of charge from: <u>www.candoris.nl</u>

Source: eVestment Orchard US Small Cap Value as of 30/06/2024 since inception

Data quoted is past gross of fee performance and current performance may be lower or higher. Past performance is no quarantee of future results. Investment return and principal value of an investment will fluctuate.







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# **Important General Information**

This report is merely an introduction to the investment strategies of the Orchard Capital Management, LLC. It is not a complete description of the strategies. Before investing in an Orchard strategy, you should discuss strategy details and investment risk with our management team.

Orchard Capital Management, LLC, claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Orchard has been independently verified for the periods from July 1, 2007, to December 31, 2017. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Select Small Cap Value Strategy composite has been examined for the periods from July 1, 2007, to December 31, 2017. The verification and performance examination reports are available upon request. Orchard Capital Management, LLC is a registered investment advisor and a subsidiary of Orchard Value, LLC. On July 1, 2015 assets were reorganized from the holding company Orchard Value, LLC to the newly formed subsidiary Orchard Capital Management, LLC. Composite results are based on fully discretionary accounts under management. Past performance is not indicative of future results which may vary. This report is not a complete description of or recommendation to invest in the strategy. There is no assurance the strategy will be profitable, achieve its objectives, be suitable for you, or not incur losses. Some of the information herein has been obtained from third party sources. We believe such information is reliable, however we have not in each case verified its accuracy or completeness. Any opinions herein are as of the date of this report and are subject to change without notice. A list of composite descriptions is available upon request.

This report contains certain information obtained from third parties. Orchard Capital believes such information to be reliable but assumes no verification obligation as to the information. The report is qualified in its entirety by the SEC Form ADV Part 2 of Orchard Capital Management, which is available from Orchard Capital Management.

This report contains forward-looking statements and information-statements related to future, not past, events. These statements may be identified by words such as "expects," "looks forward to," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will," "project" or words of similar meaning. Such statements are based on our current expectations and certain assumptions, and are therefore subject to certain risks and uncertainties. A variety of factors, many of which are beyond our control, affect our performance, investing strategy and results and could cause the actual results, performance or achievements to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. We assume no obligation to update or revise these forward-looking statements in light of developments which differ from those anticipated.

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Returns of the Orchard separate account strategies may be compared in this presentation against other separate account managers using Gross annualized returns in PSN. PSN is a global investment manager database of approximately 2,000 investment managers representing more than 20,000 domestic and international investment products, and is a division of Informa Investment Solutions, Inc. (IIS). All products are reviewed quantitatively on a quarterly basis and on this report, ranked against other investment managers in their respective equity asset class. The referenced performance results are gross of fees. Rankings are not indicative of future performance.

The Select Small Cap Value Composite (SSCV) was created July 1, 2007 and is managed by Orchard's Team. For the period July 1, 2001 to June 30, 2007, the performance represents the track record established by the portfolio managers prior to their affiliation with Orchard Capital Management, LLC.

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Any offer or sale must therefore be in strict compliance with Swiss law, and in particular with the provisions of the Collective Investment Schemes Act and its implementing ordinances, and FINMA circular 2013/9 on distribution of collective investment schemes. No person or entity is authorized to offer or sell the Shares or distribute any Fund Documentation, including the Prospectus, the Articles of Incorporation and annual reports issued by the Fund from time to time or promotional material pertaining to the Fund in or from Switzerland other than to "Qualified Investors", as defined in Article 10 of the CISA and Articles 6 and 6a of the CISO and any circulars issued by FINMA.

The Fund has appointed as Swiss Representative Waystone Fund Services (Switzerland) SA, Av. Villamont 17, 1005 Lausanne, Switzerland, Tel: +41 21 311 17 77. The Fund's paying agent is Helvetische Bank AG. Any Fund Documentation may be obtained free of charge from the Swiss Representative in Lausanne. In respect of the Shares distributed in or from Switzerland, the place of performance and jurisdiction is at the registered office of the Swiss Representative.