

Sep 2026  
All data is provided in USD

# LetkoBrosseau

Global Emerging Market Equities

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## Candoris Investor Webinar

Presented by:

**Alex Letko, MBA, CFA<sup>®</sup>**

Regional Manager - Central Canada, Portfolio Manager

# Firm Profile

An independent investment manager with 38 years experience and strong alignment with clients

## Firm

- Established 1987
- Independently owned, employee-owned
- \$750 million of firm capital invested in strategies <sup>(1)</sup>, including **directly in UCITS Fund**
- Offices in Montreal, Toronto and Calgary

## Team

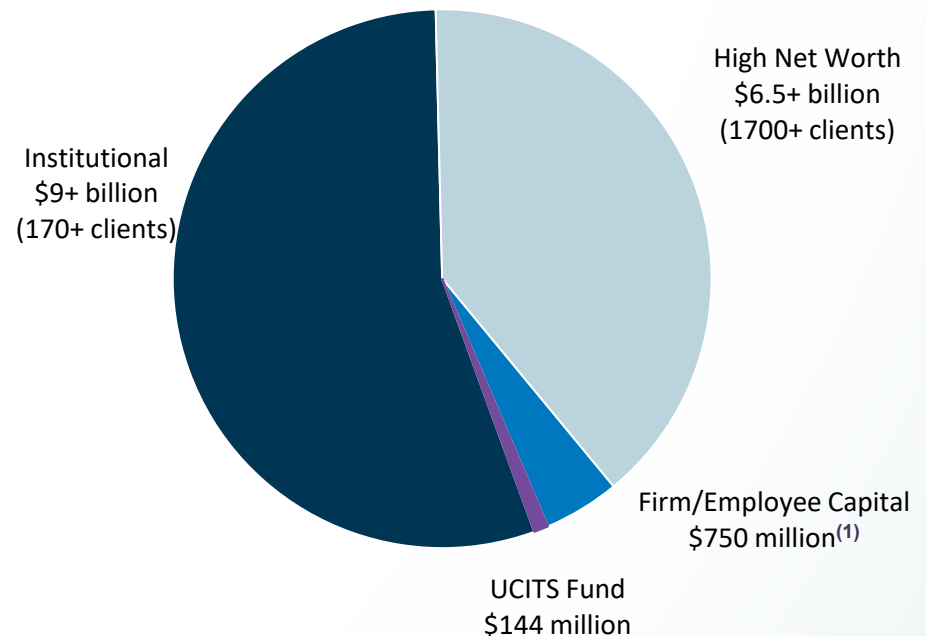
- 100+ employees
- 20-member research investment team
- Portfolio Managers average 20+ years experience

## Approach

- Proprietary fundamental research guides all investment decisions
- Focus on price discipline, long-term value creation, and preservation of clients' capital
- In-house management across equity, balanced, and fixed income strategies

## \$16.9 Billion Firm AUM

As of August 31, 2026

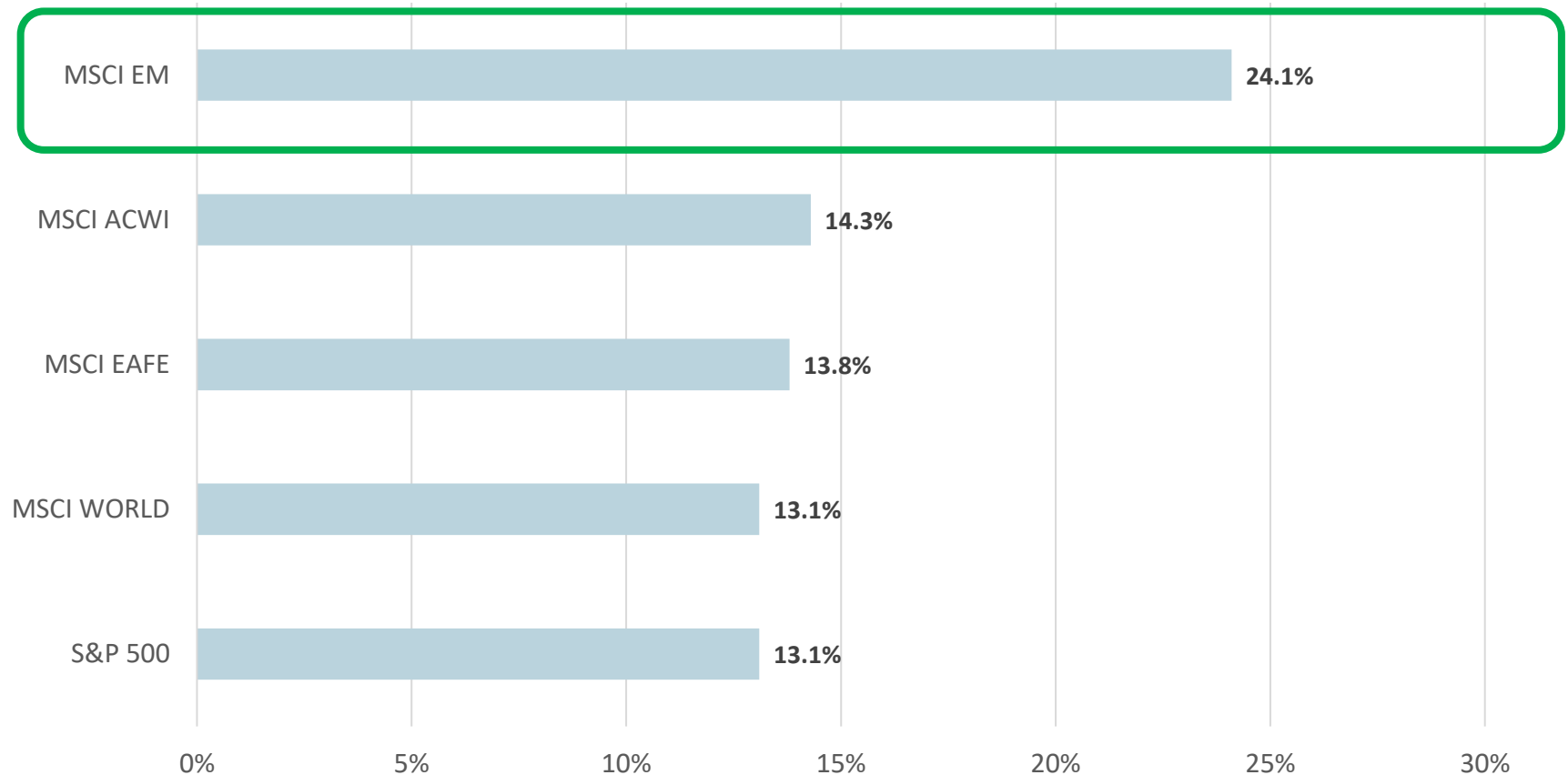


# EM Performance YTD

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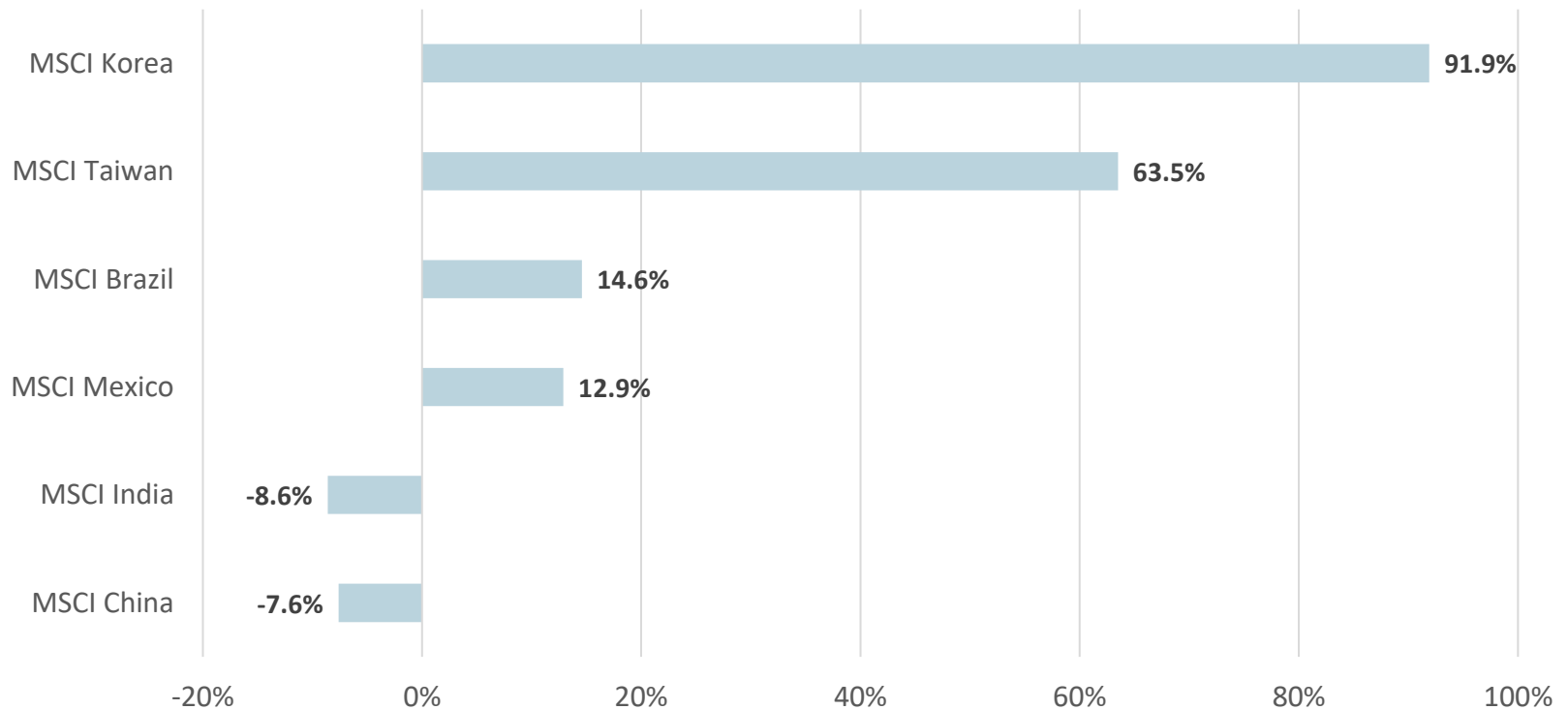
# Another Banner Year for EM

(YTD Performance, USD, 2026)



# A Simple Attribution Story

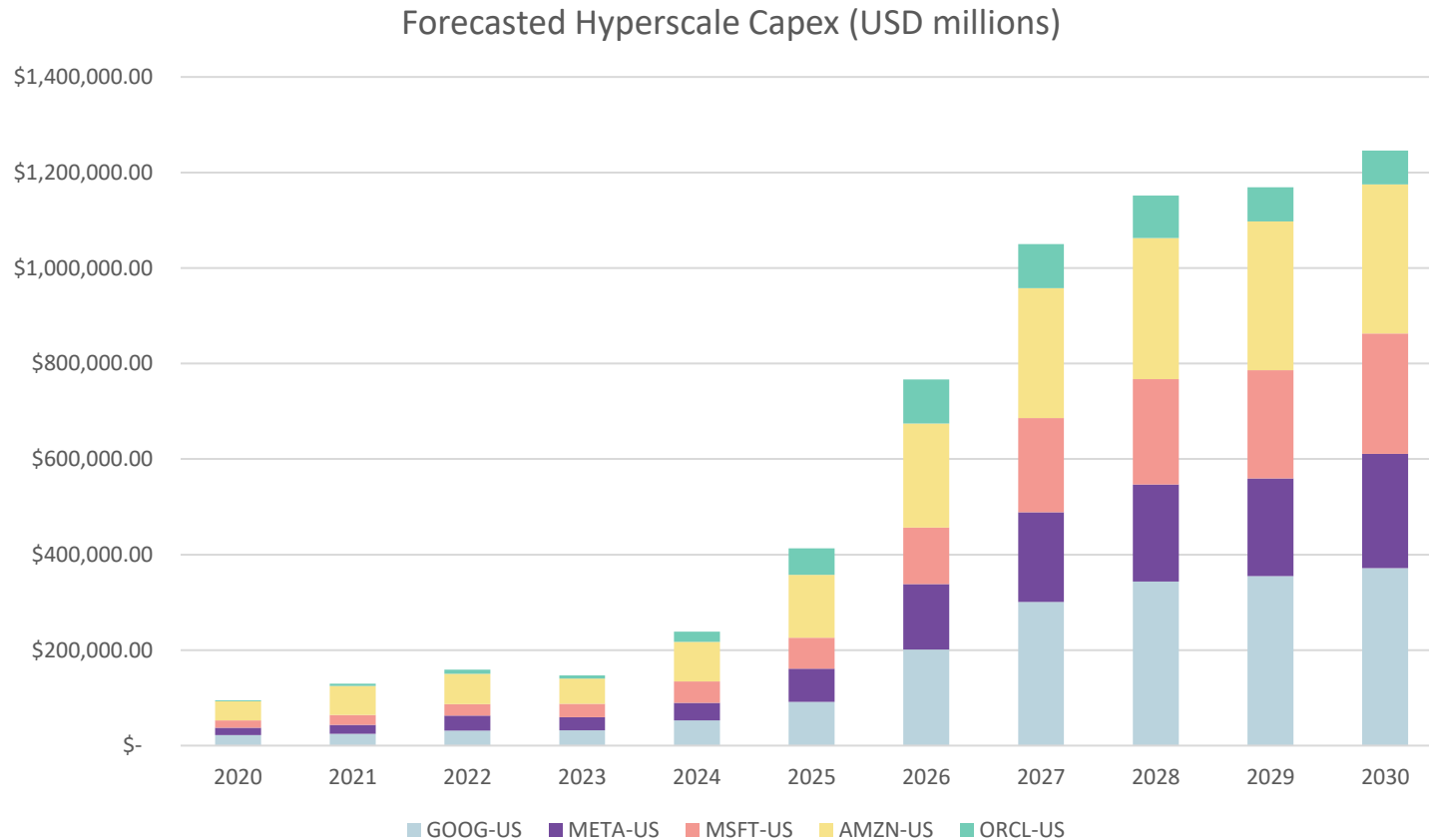
(YTD Performance, USD, 2026)



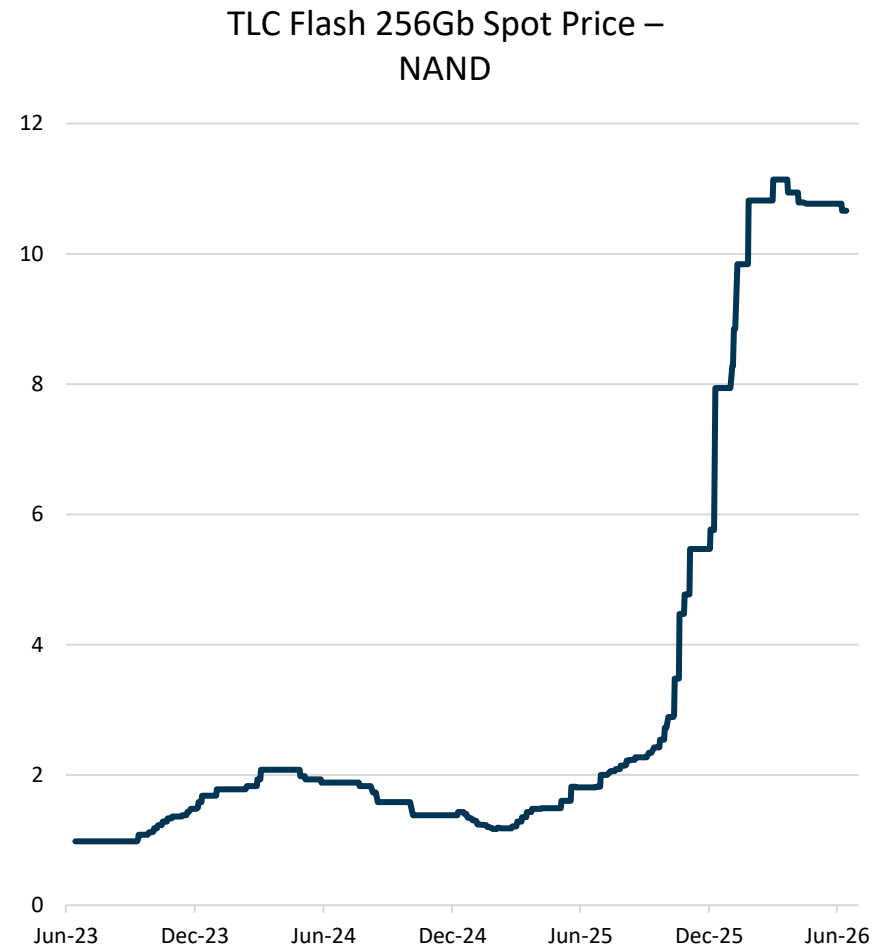
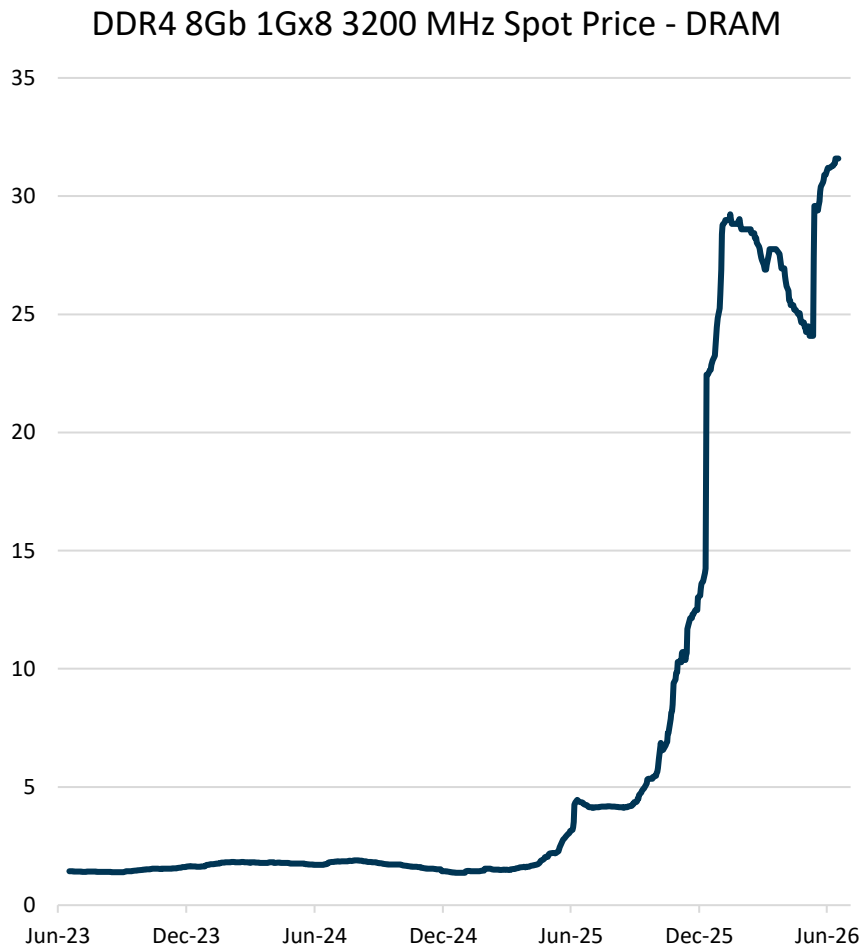
**Chips! We need more Chips!**

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# Historic AI Infrastructure Buildout



# Memory Price Explosion



# Lopsided Index Performance YTD

## Top 5 Contributors to MSCI EM Index Returns

| Company                                | Sector | Country     | Price Return<br>(since Jan 1) % | P/E<br>2026E | Current<br>Index<br>Weight % | Contribution to<br>Total Index<br>Return % |
|----------------------------------------|--------|-------------|---------------------------------|--------------|------------------------------|--------------------------------------------|
| TSMC                                   | IT     | Taiwan      | 53.5                            | 22.6         | 15.2                         | 6.7                                        |
| Samsung Electronics (Common Shares)    | IT     | South Korea | 110.2                           | 5.3          | 7.3                          | 5.1                                        |
| SK Hynix                               | IT     | South Korea | 159.1                           | 4.7          | 5.6                          | 4.3                                        |
| MediaTek                               | IT     | Taiwan      | 172.5                           | 58.3         | 1.4                          | 1.1                                        |
| Samsung Electronics (Preferred Shares) | IT     | South Korea | 108.2                           | 5.3          | 0.9                          | 0.6                                        |
| Top 5 Total                            |        |             |                                 |              | 30.4                         | 17.8                                       |
| MSCI EM Index (price return)           |        |             |                                 |              |                              | 23.1                                       |

# Companies Overearning vs Historicals

## Earnings Estimates vs. 5-Year Average

| Company             | Index Weight | Return since Jan 1 <sup>st</sup> | P/E 2026E | Annual Net Income 2021-2025 avg. USD M\$ | Net Income 2026E USD M\$ | % above 5-YR avg. | Net Income 2027E USD M\$ | % above 5-YR avg. |
|---------------------|--------------|----------------------------------|-----------|------------------------------------------|--------------------------|-------------------|--------------------------|-------------------|
| Samsung Electronics | 7.3%         | 110.2%                           | 5.3       | 28,741                                   | 198,286                  | 590%              | 282,556                  | 883%              |
| SK Hynix            | 5.6%         | 159.1%                           | 4.7       | 9,573                                    | 155,606                  | 1,525%            | 232,556                  | 2,329%            |
| TSMC                | 15.2%        | 53.5%                            | 22.6      | 34,836                                   | 80,581                   | 131%              | 104,792                  | 201%              |
| MediaTek            | 1.4%         | 172.5%                           | 58.3      | 3,425                                    | 3,286                    | -4%               | 6,346                    | 85%               |
| Delta Electronics   | 0.9%         | 84.8%                            | 45.2      | 1,232                                    | 3,325                    | 170%              | 5,324                    | 332%              |

# Some Recent Research Team Commentary South Korean Chip Industry

- Conventional memory tightness likely into 2027
- Elevated memory prices are accelerating the emergence of domestic Chinese memory players
- Based on our conversations, industry management themselves seems skeptical about the long-run sustainability of pricing dynamics
- Industry fixed cost base being reset higher due to highly competitive bid to retain talent
- SK Hynix production staff are receiving bonuses averaging \$465k
- Samsung established 10.5% profit-sharing pool
- Conclusion: short term tightness should persist, but long term we are deeply cautious

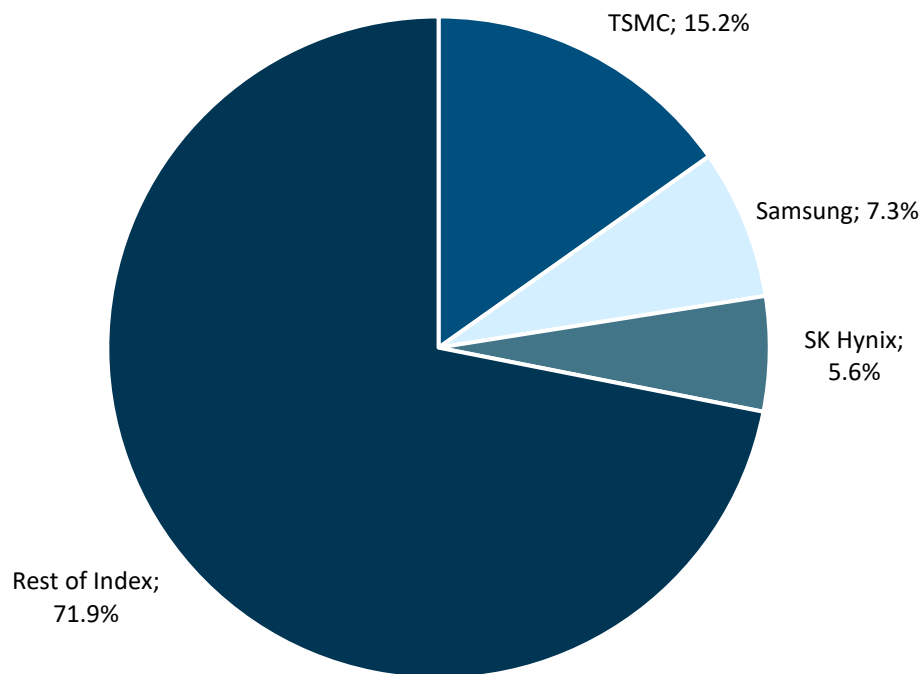
# Overconcentration Risk Abounds in MSCI EM Index

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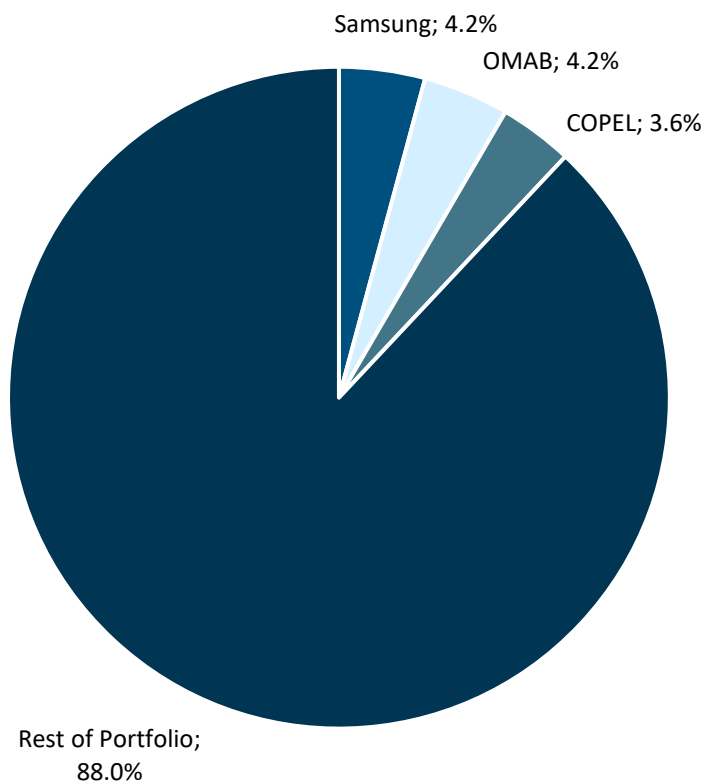
# Index Offers Lesser Diversification

Across individual holdings

MSCI EM Index



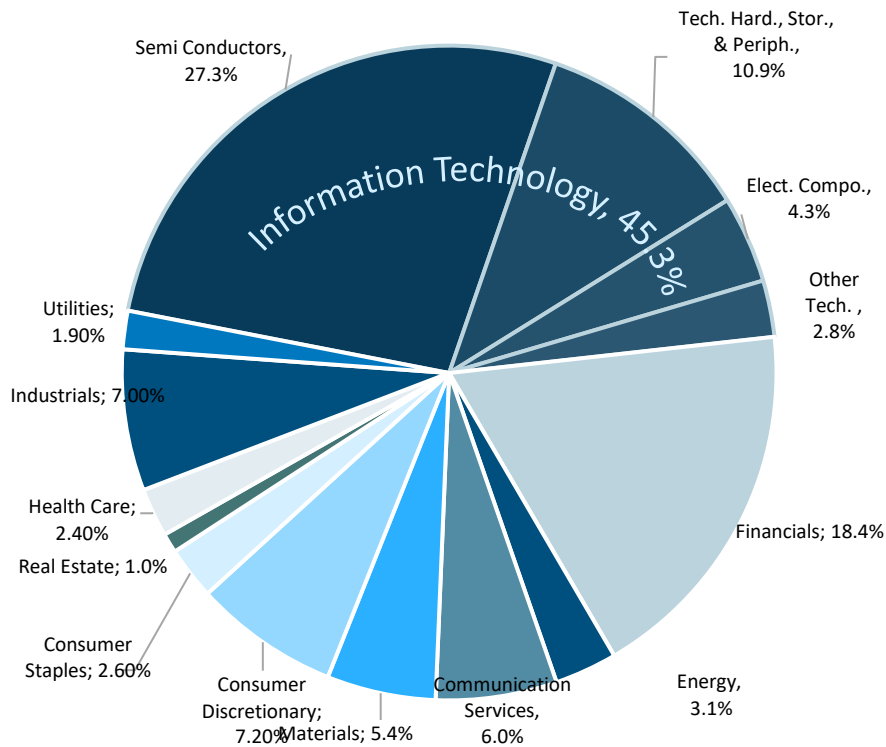
LBA EM Pooled Fund



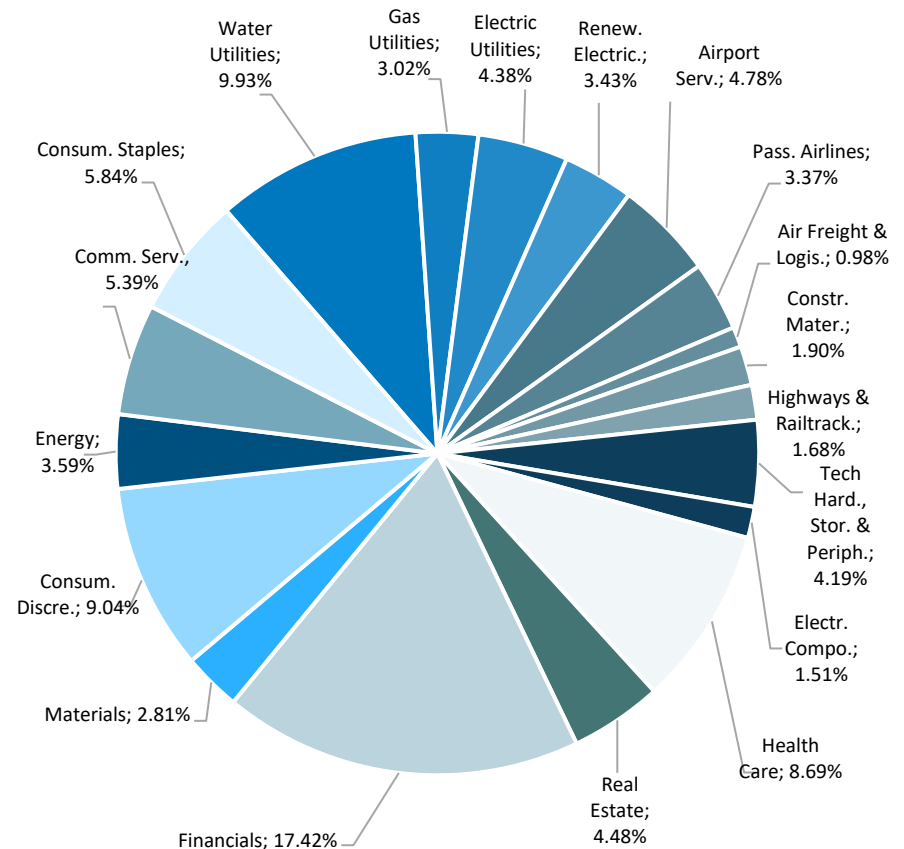
# Index Offers Lesser Diversification

Across sectors

MSCI EM

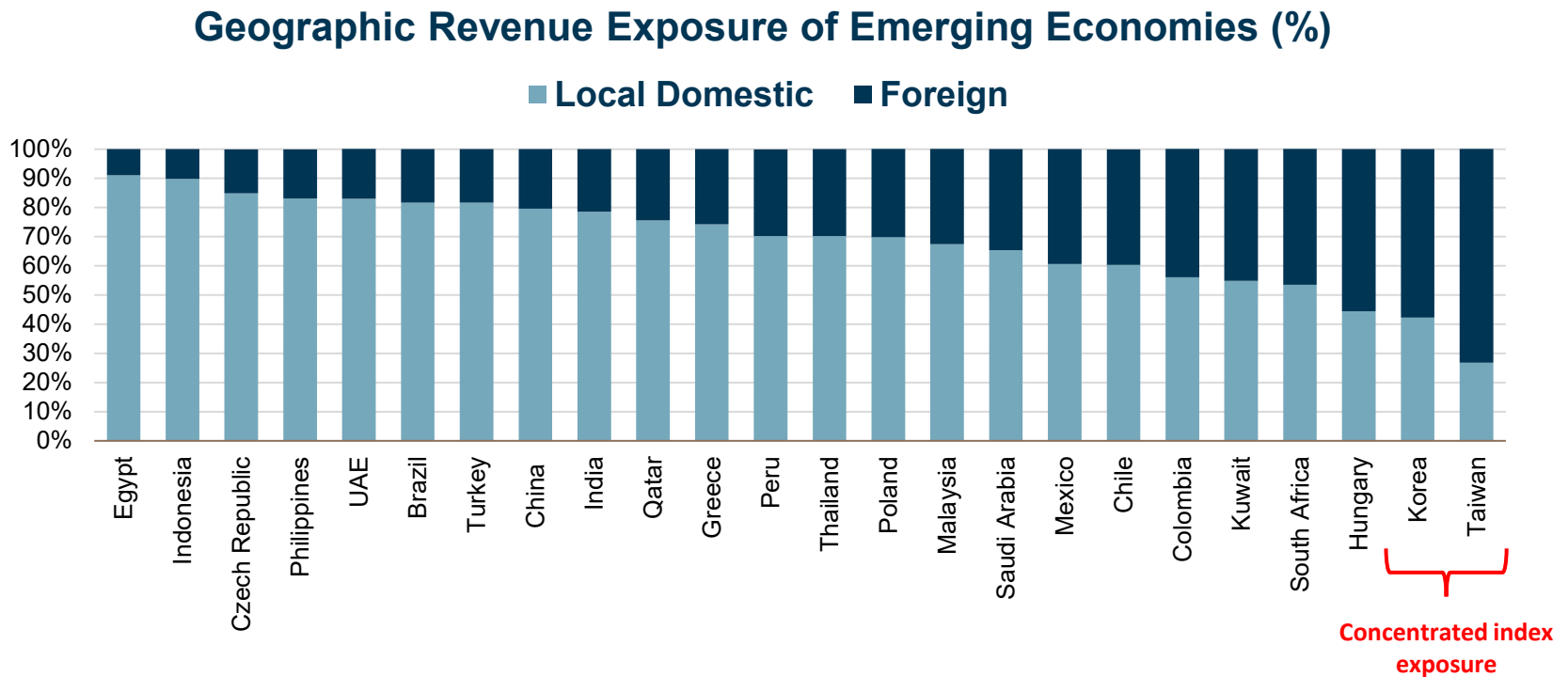


LBA EM



# Domestic Forces Underpin Most of EM's Long-Run Growth Spread

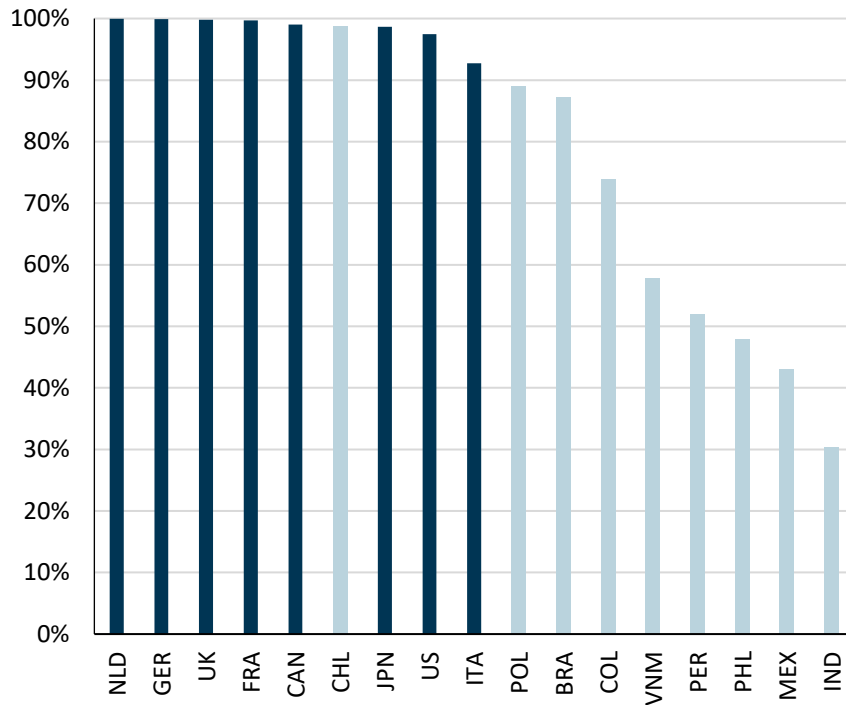
But index exposure is tilted to foreign factors



# Years of Economic Development Still to Come

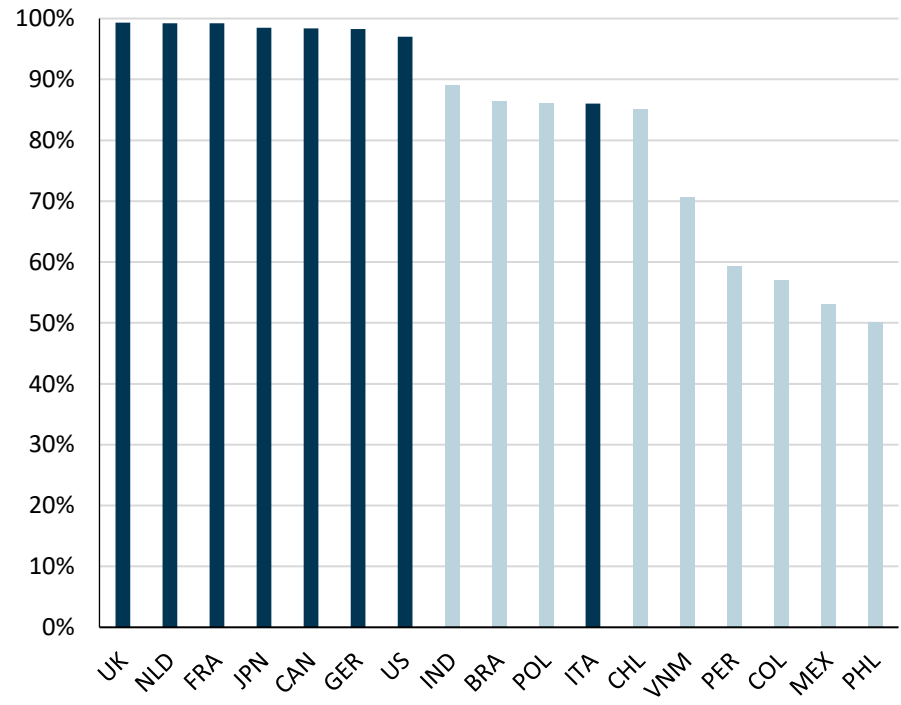
**Population using safely managed drinking water services (%)**

■ DM ■ EM



**Share of adults with a bank account (%)**

■ DM ■ EM



# LetkoBrosseau EM Equity Update

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# Composite Performance

As of August 31, 2026

| Compounded Annualized Return<br>As at August 31, 2026              | YTD         | 1 yr         | 3 yrs        | 5 yrs        | 10 yrs       | Since Inception* |
|--------------------------------------------------------------------|-------------|--------------|--------------|--------------|--------------|------------------|
| <b>Candoris UCITS Fund</b>                                         | <b>6.1%</b> | <b>13.9%</b> | --           | --           | --           | <b>18.5%</b>     |
| <b>LBA Emerging Markets Composite</b><br>Gross Return, Preliminary | <b>8.2%</b> | <b>17.6%</b> | <b>17.0%</b> | <b>12.6%</b> | <b>11.3%</b> | <b>7.6%</b>      |
| MSCI Emerging Markets Total Return Net Index                       | 24.1%       | 39.2%        | 23.2%        | 8.5%         | 9.2%         | 5.2%             |

\*Inception date for the UCITS Fund is August 31, 2024 and inception date as measured for the composite and MSCI EM index is July 1, 2011.

Source: MSCI, LetkoBrousseau. This Composite includes all discretionary emerging markets equity mandates with asset mix targets for fixed income securities of less than 10%. The Composite assets as of August 31, 2026 were \$2.2 billion USD or 13.4% of assets under management. The benchmark is 100% MSCI Emerging Markets Total Return Net Index. The benchmark since inception to December 31, 2023 was 5% Deutsche Bank Fed Funds Effective Rate Total Return Index and 95% MSCI Emerging Markets Total Return Net Index. Performance results reflect the reinvestment of dividends, income and other earnings and are presented net of all foreign withholding taxes. Reclaimable withholding tax refunds are recognized when received. The benchmark is fully invested, and its returns include the reinvestment of dividends, income and other earnings. Performance results are presented before management and custodial fees but after trading commissions. Custody/administration costs may vary depending on client's custody arrangement and account. Past performance does not guarantee future returns.

# Sector Attribution

As of June 30, 2026

From 01-APR-2026 to 30-JUN-2026

|                        | Total Return (%) |       |       | Average Weight (%) |       |       | Selection Effect (%) | Allocation Effect (%)* | Total Attribution (%) |
|------------------------|------------------|-------|-------|--------------------|-------|-------|----------------------|------------------------|-----------------------|
|                        | Port             | Bmk   | Diff  | Port               | Bmk   | Diff  |                      |                        |                       |
| Materials              | -0.4             | -5.4  | 5.0   | 4.3                | 5.4   | -1.1  | 0.3                  | 0.8                    | 1.0                   |
| Communication Services | -9.3             | -3.9  | -5.5  | 5.2                | 6.0   | -0.8  | -0.4                 | 1.0                    | 0.6                   |
| Financials             | 5.1              | 6.7   | -1.6  | 18.2               | 18.4  | -0.2  | -0.3                 | 0.6                    | 0.3                   |
| Short Term **          | -6.5             | 0.0   | -6.5  | 1.3                | 0.0   | 1.3   | 0.0                  | -0.5                   | -0.5                  |
| Energy                 | -10.5            | -9.9  | -0.6  | 4.7                | 3.1   | 1.6   | -0.1                 | -0.5                   | -0.6                  |
| Consumer Discretionary | -11.2            | -10.0 | -1.1  | 11.4               | 7.2   | 4.1   | -0.2                 | -0.8                   | -1.0                  |
| Real Estate            | -0.5             | 7.6   | -8.2  | 4.3                | 1.0   | 3.3   | -0.4                 | -0.6                   | -1.0                  |
| Consumer Staples       | -6.3             | -2.0  | -4.3  | 6.4                | 2.6   | 3.8   | -0.3                 | -0.9                   | -1.2                  |
| Industrials            | 5.7              | 18.2  | -12.5 | 10.1               | 6.7   | 3.4   | -1.1                 | -0.1                   | -1.3                  |
| Health Care            | -12.5            | 1.1   | -13.5 | 9.9                | 2.4   | 7.6   | -1.5                 | -1.6                   | -3.1                  |
| Utilities              | -6.8             | -0.8  | -6.0  | 18.8               | 1.9   | 16.9  | -1.4                 | -4.8                   | -6.2                  |
| Information Technology | 155.9            | 73.3  | 82.6  | 5.4                | 45.3  | -39.9 | 1.4                  | -11.0                  | -9.7                  |
|                        | 1.4              | 24.1  | -22.7 | 100.0              | 100.0 |       | -4.1                 | -18.6                  | -22.7                 |

\* Includes interaction: a mathematical consequence of the allocation and selection effects rather than an actively made investment decision.

\*\* "Short term" denotes the units held in cash and reflects the impact of Indian Capital Gains Taxes.

# Country Attribution

As of June 30, 2026

From 01-APR-2026 to 30-JUN-2026

|                                   | Total Return ( % ) |       |       | Ending Weight ( % ) |      |       | Selection Effect ( % ) | Allocation Effect ( % )* | Total Attribution ( % ) |
|-----------------------------------|--------------------|-------|-------|---------------------|------|-------|------------------------|--------------------------|-------------------------|
|                                   | Port               | Bmk   | D iff | Port                | Bmk  | D iff |                        |                          |                         |
| China - Cn                        | -3.0               | -6.6  | 3.6   | 23.8                | 19.0 | 4.8   | 1.0                    | 0.0                      | 1.0                     |
| South Africa - Za                 | 0.0                | -1.9  | 1.9   | 0.0                 | 2.9  | -2.9  | 0.0                    | 0.9                      | 0.9                     |
| Malaysia - My                     | 0.0                | -1.7  | 1.7   | 0.0                 | 0.9  | -0.9  | 0.0                    | 0.3                      | 0.3                     |
| Poland - Pl                       | 19.9               | 9.0   | 10.9  | 1.4                 | 1.0  | 0.3   | 0.2                    | 0.0                      | 0.2                     |
| United Arab Emirates - Ae         | 0.0                | 8.6   | -8.6  | 0.0                 | 1.1  | -1.1  | 0.0                    | 0.2                      | 0.2                     |
| Qatar - Qa                        | 0.0                | -0.1  | 0.1   | 0.0                 | 0.5  | -0.5  | 0.0                    | 0.1                      | 0.1                     |
| Chile - Cl                        | 0.0                | 2.5   | -2.5  | 0.0                 | 0.4  | -0.4  | 0.0                    | 0.1                      | 0.1                     |
| Turkey - Tr                       | 0.0                | 3.3   | -3.3  | 0.0                 | 0.4  | -0.4  | 0.0                    | 0.1                      | 0.1                     |
| Czech Republic - Cz               | 0.0                | 3.3   | -3.3  | 0.0                 | 0.1  | -0.1  | 0.0                    | 0.0                      | 0.0                     |
| Greece - Gr                       | 0.0                | 20.4  | -20.4 | 0.0                 | 0.5  | -0.5  | 0.0                    | 0.0                      | 0.0                     |
| Egypt - Eg                        | 0.0                | 25.1  | -25.1 | 0.0                 | 0.1  | -0.1  | 0.0                    | 0.0                      | 0.0                     |
| Hungary - Hu                      | 0.0                | 33.4  | -33.4 | 0.0                 | 0.3  | -0.3  | 0.0                    | 0.0                      | 0.0                     |
| Peru - Pe                         | 19.7               | 9.1   | 10.6  | 1.6                 | 0.4  | 1.2   | 0.2                    | -0.2                     | 0.0                     |
| Japan - Jp                        | 6.8                | 0.0   | 6.8   | 1.2                 | 0.0  | 1.2   | 0.0                    | -0.2                     | -0.2                    |
| Emerging Market Equities - Others | 12.1               | 0.0   | 12.1  | 3.3                 | 0.0  | 3.3   | 0.0                    | -0.3                     | -0.3                    |
| Colombia - Co                     | -22.2              | 5.6   | -27.8 | 0.7                 | 0.1  | 0.6   | -0.2                   | -0.2                     | -0.4                    |
| Thailand - Th                     | -15.8              | 8.4   | -24.2 | 1.3                 | 1.0  | 0.3   | -0.4                   | -0.1                     | -0.5                    |
| Short Term                        | -6.5               | 0.0   | -6.5  | 1.3                 | 0.0  | 1.3   | 0.0                    | -0.5                     | -0.5                    |
| Indonesia - Id                    | 0.3                | -26.2 | 26.5  | 4.2                 | 0.4  | 3.8   | 1.5                    | -2.1                     | -0.6                    |
| Hong Kong - Hk                    | -14.4              | 0.0   | -14.4 | 1.5                 | 0.0  | 1.5   | 0.0                    | -0.7                     | -0.7                    |
| India - In                        | 6.6                | 10.1  | -3.5  | 14.7                | 11.1 | 3.6   | -0.5                   | -0.3                     | -0.9                    |
| Philippines - Ph                  | -10.5              | 4.5   | -15.0 | 7.2                 | 0.3  | 7.0   | -1.2                   | -1.7                     | -2.8                    |
| Mexico - Mx                       | 2.0                | 3.0   | -1.0  | 15.7                | 1.7  | 14.0  | -0.2                   | -3.2                     | -3.4                    |
| Brazil - Br                       | -5.1               | -8.2  | 3.2   | 18.1                | 3.8  | 14.3  | 0.7                    | -5.3                     | -4.6                    |
| Taiwan - Tw                       | 0.0                | 48.9  | -48.9 | 0.0                 | 27.3 | -27.3 | 0.0                    | -4.7                     | -4.7                    |
| Republic of Korea - Kr            | 91.5               | 87.6  | 3.9   | 4.2                 | 23.7 | -19.6 | 0.1                    | -6.1                     | -6.0                    |
|                                   | 1.4                | 24.1  | -22.7 |                     |      |       | 1.2                    | -23.8                    | -22.7                   |

\* Includes interaction: a mathematical consequence of the allocation and selection effects rather than an actively made investment decision.

## Key Takeaways

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# Key Takeaways

- Exceptional MSCI EM Index performance YTD
- Driven mostly by AI infrastructure buildout in US
- Index continues to concentrate around a few names/countries
- Index offers lesser security level/geographic/sector diversification
- Myriad secular growth opportunities exist in EM
- LetkoBrosseau EM UCITS Fund is performing well in absolute terms

# Appendix

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# End Notes

38 years of audited composite returns presented and calculated in accordance with international industry standards are available.

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# GIPS Composite Report

## LetkoBrosseau Investment Performance Results Emerging Markets Composite

| Period Ending | Composite Return Gross (%) | Composite Return Net (%) | Benchmark Return (%) | Composite Dispersion A (%) | Composite 3yr Annualized Standard Deviation (%) | Benchmark 3yr Annualized Standard Deviation (%) | Number of Portfolios | Composite Assets (USD Millions) | Percentage of Firm Assets (%) | Total Firm Assets (USD Millions) |
|---------------|----------------------------|--------------------------|----------------------|----------------------------|-------------------------------------------------|-------------------------------------------------|----------------------|---------------------------------|-------------------------------|----------------------------------|
| 2025          | 45.0                       | 43.6                     | 33.6                 | 0.7                        | 13.2                                            | 13.2                                            | 56                   | 1,824                           | 12                            | 15,049                           |
| 2024          | -4.0                       | -5.0                     | 7.5                  | 0.6                        | 15.8                                            | 17.0                                            | 47                   | 1,183                           | 10                            | 12,177                           |
| 2023          | 19.8                       | 18.6                     | 9.7                  | 0.1                        | 16.0                                            | 16.5                                            | 41                   | 1,203                           | 9                             | 12,423                           |
| 2022          | -1.5                       | -2.5                     | -19.0                | 0.2                        | 22.1                                            | 19.5                                            | 39                   | 1,036                           | 9                             | 12,021                           |
| 2021          | 12.6                       | 11.5                     | -2.4                 | 0.4                        | 21.2                                            | 17.7                                            | 40                   | 1,035                           | 7                             | 14,551                           |
| 2020          | 4.4                        | 3.4                      | 17.5                 | 0.1                        | 21.9                                            | 18.9                                            | 41                   | 980                             | 6                             | 15,140                           |
| 2019          | 20.0                       | 18.8                     | 17.6                 | 0.1                        | 13.4                                            | 13.7                                            | 46                   | 1,380                           | 7                             | 20,994                           |
| 2018          | -12.0                      | -12.9                    | -13.8                | 0.0                        | 14.9                                            | 14.1                                            | 38                   | 1,092                           | 6                             | 19,579                           |
| 2017          | 34.0                       | 32.6                     | 35.2                 | 0.0                        | 15.8                                            | 14.8                                            | 21                   | 1,210                           | 5                             | 24,248                           |
| 2016          | 23.4                       | 22.1                     | 10.7                 | 0.0                        | 17.0                                            | 15.5                                            | 26                   | 92                              | 0                             | 22,098                           |
| 2015          | -11.2                      | -12.1                    | -14.2                | 0.1                        | 15.0                                            | 13.5                                            | 18                   | 58                              | 0                             | 19,951                           |
| 2014          | -1.9                       | -2.9                     | -2.0                 | 0.0                        | 16.2                                            | 14.5                                            | 15                   | 39                              | 0                             | 24,375                           |
| 2013          | 3.9                        | 2.8                      | -2.4                 | 0.0                        | N/A                                             | N/A                                             | 15                   | 22                              | 0                             | 25,388                           |
| 2012          | 19.1                       | 17.9                     | 17.4                 | N/A                        | N/A                                             | N/A                                             | 8                    | 14                              | 0                             | 22,417                           |

Letko, Brosseau & Associates Inc. claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Letko, Brosseau & Associates Inc. has been independently verified for the periods from January 1, 1988 to December 31, 2024.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The Emerging Markets Composite has been examined for the period from July 1, 2011 to December 31, 2024. The verification and performance examination reports are available upon request. GIPS® is a registered trademark owned by CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

# Performance Disclosure

## Notes:

**1. Letko, Brosseau & Associates Inc.** ("LBA") is an independent investment management firm established in 1987. LBA manages a variety of balanced, fixed income and equity assets for primarily Canadian institutional clients and high net worth individuals. LBA is not affiliated with any parent organization.

Prior to January 1, 2011, total firm assets represent the aggregate market value of all discretionary and non-discretionary assets managed by LBA. This includes both fee-paying and non-fee-paying portfolios. Starting January 1, 2011, LBA uses the aggregate of the fair value to determine total firm assets.

**2. The Composite** inception date and creation date was July 2011 and is defined to include all discretionary emerging markets equity mandates with asset mix targets for fixed income securities of less than 10%.

Starting January 1, 2020, Composite assets either exclude the units of LBA's proprietary pooled funds held in segregated managed accounts or exclude LBA's proprietary pooled funds. The Composite assets as of December 31, 2025, were \$1,824,283,250 or 12.15% of total assets under management.

Starting January 1, 2017, proprietary LBA pooled funds managed in accordance with the above strategy are also included in the Composite.

**3. The benchmark** is 100% MSCI Emerging Markets Total Return Net Index.

The benchmark since inception to December 31, 2023 was 5% Deutsche Bank Fed Funds Effective Rate Total Return Index and 95% MSCI Emerging Markets Total Return Net Index. In 2024, the benchmark was modified to reflect the increase in the percentage of emerging market equities in LBA's emerging market strategy.

**4. Valuations and returns** are computed in Canadian Dollars and are then converted monthly and stated in US Dollars and are based on trade date accounting throughout the period. Annual composite returns are calculated using the aggregate return method, which combines all composite assets and cash flows to calculate the performance as if the composite were one portfolio.

**5. When there are five or more portfolios** in the Composite for a full calendar year, the dispersion of annual return is measured as follows:

- Composite Dispersion A which is the geometric standard deviation of the asset-weighted returns of portfolios included in the Composite for the 1-year or 2-year period as appropriate.

**6. Performance results** are presented net-of-fees and gross-of-fees. Performance results reflect the reinvestment of dividends, income and other earnings and are presented net of all foreign withholding taxes. Reclaimable withholding tax refunds are recognized when received. The benchmark is fully invested, and its returns include the reinvestment of dividends, income and other earnings and are presented net of withholding taxes. Gross-of-fees returns are reduced by any trading expenses incurred during the period. Net-of-fees returns are calculated by reducing monthly gross-of-fees returns by a model management fee of 0.0830%. This equates to a model annual management fee of 1.0%, which is the highest tier of the standard management fee schedule.

**7. The actual management fee schedule is as follows:**  
Up to \$200,000 2.0%  
Thereafter 0.75%

**8. Ex-Post Standard Deviation:** The three-year annualized ex-post standard deviation is not presented as of December 31, 2011, 2012 and 2013 because the Composite did not yet have 36 monthly returns as of these dates.

**9. A complete list and description of firm composites** & limited distribution pooled funds, composite performance results and additional information regarding policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request at: Letko, Brosseau & Associates Inc. 1800 McGill College Avenue, Suite 2510, Montreal, Quebec, H3A 3J6 (514) 499-1200 (800) 307- 8557 or at [info@lba.ca](mailto:info@lba.ca).

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