



# DSM US Large Cap Growth Equities

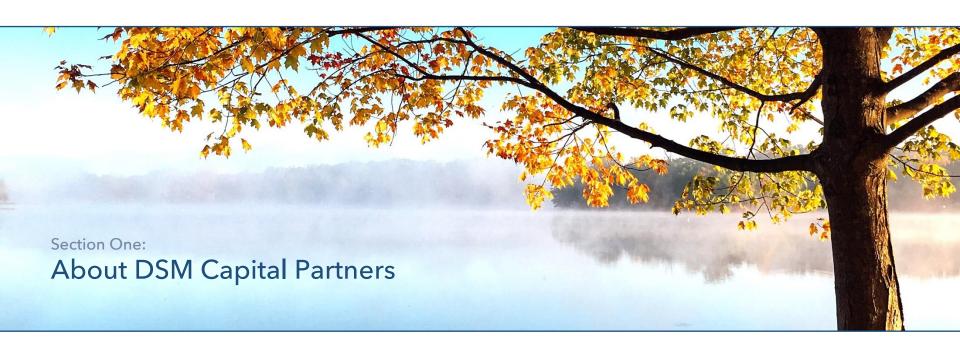
Performance data (eVestment) as of 31/03/2024 gross of fees



# Agenda

- 1. About DSM Capital Partners
- 2. DSM's Investment Style & Process
- 3. Performance & Characteristics
- 4. Important Information







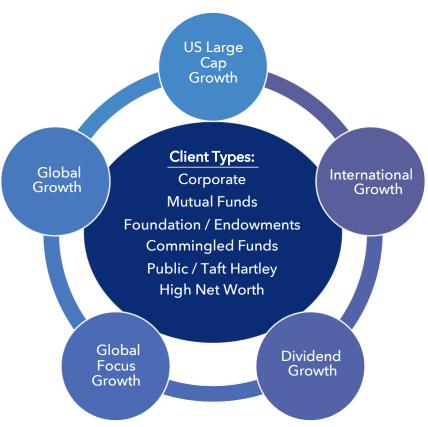
# About DSM Capital Partners, Ltd.

Growth investing with a valuation discipline



## DSM: Experienced, Stable and Structured for Continued Investment Excellence

- Founded in 2001
- \$ 7.5 Billion AUM as of March 31, 2024
- · Focused on ongoing client success
- A history of measured growth and steady investment in capabilities
- Stable and experienced team
- 100% employee/founder owned. A hallmark of firm stability and alignment with client interests
- Successful through multiple market cycles.
- Well-managed organizational change
- Partnership between Candoris and DSM dates back to 2013





# Why DSM Capital Partners, Ltd.



## **Teamwork Culture**

### Intensive Research

# **Valuation Discipline**

- Portfolios are constructed on a foundation of rational P/Es and earnings/sales predictability.
- Our valuation discipline differentiates us from other growth stock managers.
- We avoid overvalued-speculative-momentum driven growth stocks.
- DSM's growth stock portfolio performs "relatively" well when aggressive growth performs poorly.
- Our proprietary research and earnings models distinguish between "substance" and "noise".
- We compensate the investment team for identifying the best stocks for clients, as opposed to compensation based solely on the performance of their own selections.
- We own the same stocks clients own. We do not speculate with capital entrusted to us.



# **Strategy Overview**



## A US Equity Strategy for Sustainable Growth of Capital

- Long-term focus on quality growth companies with attractive valuations
- · Concentrated, high-conviction portfolio
- A demonstrated record of both reward and risk terms
- A strict valuation discipline differentiates DSM from peers investing in Growth

# Organizational Structure

**DSM Capital Partners** 



#### Daniel Strickberger

Founder, CIO, Managing Partner

#### Research & Portfolio Management

David McVey, CFA *Deputy CIO*Eric Woodworth, CFA *Deputy CIO*Justin Burk, CFA
Hannah Chang
Takamune Fujikawa, CFA
Steve Tish, CFA
Giles Evans, CFA
Shirley Hu Anderson, CFA

# Meredith Meyer Chief Operating Officer

### Client Service & Business Development

Stephen Constantine

James Brown

#### **Client Service & Operations**

Patricia Bonadio Kristen D'Ambrosio Vitas Martinenas Patricia Michell Sandra Montoya Nina Petrushev Nina Renna

#### **Trading**

Chris Bertoni Shayn Logan

### Legal & Compliance

Blair Barton, JD Russell Katz, JD



## **DSM's Investment Team**

Experienced team dedicated to one single philosophy



## DSM's investment team specializes in quality growth companies worldwide

- Proprietary research used to identify and model quality growth companies, complemented by a rigorous valuation discipline used for both buying and selling positions
- 250 expert calls per year; buy-in research
- Analyst/PM's compensated on quality of work and firm performance
- "Buy", "Sell", and "Avoid" recommendations are equally important
- Investment team has significant ownership of DSM portfolios

The team's focus on proprietary research, in conjunction with a disciplined approach to valuation, results in a concentrated, benchmark-agnostic portfolio of 35-45 names

	Industry	DSM
Daniel Strickberger Chief Investment Officer	43yrs	23yrs
Justin Burk, CFA Medical Technology, Enterprise Software, Computer Storage & Communications, Specialty Chemicals, Agriculture, Multi-Industry	26yrs	21yrs
Hannah Chiang Payment Processing, Chinese Online Advertising, Retail, Apparel, Consumer Discretionary	26yrs	8yr
David McVey, CFA Internet Services, Payment Processing, Banking, Media/ Advertising, Energy Services, Investment Management	28yrs	22yrs
Takemune Fujikawa	29yrs	5yrs
Tobacco, Consumer Services, Industrial Distributors, Luxury Products		
Steve Tish, CFA	32yrs	16yrs
Biotech, Pharmaceuticals, Restaurants, Gaming, Lodging, Travel		
Eric Woodworth, CFA	23yrs	22yrs
Personal Computers, Railroads, Freight Forwarders, Aviation, Computer Services, Networking Software, Security Software		
Shirley Hu Anderson, CFA	17yrs	2yrs
Giles Evans, CFA	5yrs	2yrs



## DSM and ESG

ESG is fully integrated into our investment process



#### DSM's investment team is responsible for DSM's ESG integration

DSM has a 7 person cross-functional Green Team led by it's 2 Deputy Chief Investment Officers (CIO's). The team also includes the COO, as well as team members from Compliance, Client Relations and Client Services.

The Green Team implements ESG best practices, establishes and oversees policies, leads firm-wide ESG initiatives, and promotes diversity and inclusion efforts.

The Deputy CIOs on the Green Team are also responsible for providing and coordinating ESG training to other members of the firm.

ESG Integration into Investment process

Identifying ESG issues with MSCI research Evaluating MSCI scoring and company progress

Creating proprietary ESG score

Corporate Social Responsibility Active engagement with companies on ESG

**Proxy Voting** 

Committed to UNPRI

Additional information is available in the DSM Stewardship Report

# **Executive Summary**

Delivering value through deep perspective and focus



## A Global Investment Philosophy for Long-Term Growth of Capital

- Predictable earnings growth
- Disciplined valuation methodology
- · Concentrated, high-conviction portfolio
- Long-term focus on quality companies

## **Experienced and Stable Investment Team**

- Analyst/PM team averages 24 years of industry experience
- Analyst/PM team average 13 years with DSM

## A Collegial and Engaged Culture Aligned with Our Clients' Interests

- Analyst/PMs compensated on firm performance and quality of work
- "Buy", "Sell" and "Avoid" recommendations equally important
- Team members have significant ownership of DSM portfolios
- Transparency ease of access and open communications with clients







# **Investment Philosophy**

Unwavering adherence to convictions and discipline



DSM believes that concentrated portfolios of carefully selected equity securities of quality companies - those that demonstrate predictable earnings growth and are attractively valued - hold potential for long-term outperformance of broad market indexes.



This philosophy drives DSM's distinct investment process, built on three core principles:

- Earnings growth drives stock prices higher
- Quality = Predictable revenue and cost structures
- Reasonable valuation reduces P/E compression risk

# Investment Decisions & Construction Disciplines

A consistent approach leading to repeatable outcomes



#### **Defining the Universe**

# Fundamental Research and Analysis

# Portfolio Construction and Risk Management

### **Sell Discipline**

- •Generally 10B+ USD market cap
- •Primarily U.S. companies
- •Growth
- Strong fundamentals
- Revenue and earning growth
- Quality
  - Predictable revenue and earnings growth
- Valuation
- Stock is undervalued based on next four quarters projected earnings
- Attractive "Most Likely" return
- Manageable "Low Case" return

- Diversification
  - Typically 5 to 7 sectors
  - Up to 20% non-US
- •General Weighting
  - Typically 25 to 35 positions
  - 1% to 2% weight to start
  - 3% to 5% average weight at cost
  - 5% to 7% at cost for select investments
- Risk Management
- Focus on earnings of each name in the portfolio
- Evaluate common risks across holdings
- Evaluate overlapping risks across industries, sectors, geographies

- Price appreciation reduces future return potential
- "On-deck" stocks offer more attractive return potential
- Risk of business deterioration
- Reduced revenue/earnings outlook

600 Companies
US Large Cap Growth
Universe

175-250 Companies DSM "Bench List"

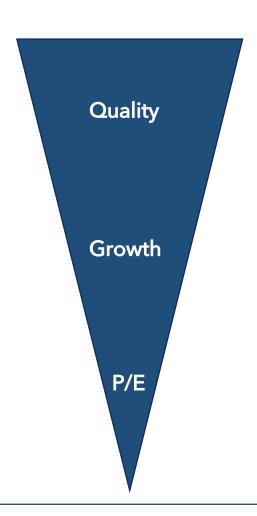
30-40 Companies DSM "On Deck" List

20-30 Companies DSM US Large Cap Growth Portfolio "Owned List"



## Attributes of a DSM Name





## **DSM Funnel**

#### 1. Identify quality growth businesses

Dominant player with growing share and widening moats
Growing TAM with stable industry structure
Solid balance sheet and returns on equity
Consistent management execution
ESG considerations



### 2. Validate financial projections are predictable

Predictable and sustainable revenue growth
Stable or improving margins
Predictable cost structure
Predictable EPS growth



#### 3. Buy when stock is reasonably valued

Lower entry valuation reduces P/E multiple risk and drives appreciation

Opportunistic purchases driven by near term stock pressure Buy when stock is near low end of historic P/E range





# Investment Decisions and Construction Disciplines

Relentless focus on identifying and capturing opportunities in all regions and industries



#### **BUY AND SELL DECISIONS**

Team	Analysis	Construction
Transaction Dynamics	Buy Decision	Diversification
<ul> <li>CIO &amp; lead analyst/PM initiate case</li> <li>Lead analyst/PM present</li> <li>Investment team discusses</li> </ul>	<ul><li>Growth</li><li>Strong fundamentals</li><li>Revenue and earning growth</li></ul>	<ul><li>Typically 5 to 7 sectors</li><li>Up to 20% non-US*</li></ul>
<ul> <li>"Devil's Advocate" discussion</li> <li>Non-binding private vote by investment team</li> </ul>	<ul><li>Quality</li><li>Predictable revenue and earnings</li></ul>	Risk Management
	growth  Valuation  Stock is undervalued based on next four quarters projected earnings  Attractive "Most Likely" return  Manageable "Low Case" return	<ul> <li>Evaluate common risks across holdings</li> <li>Evaluate overlapping risks across industries, sectors, geographies</li> <li>Monitor factor exposure</li> <li>Conduct ongoing scenario analysis</li> </ul>
ESG	Sell Decision	General Weighting
<ul><li>Ongoing monitoring</li><li>Proprietary ESG Scores</li><li>Engagement</li></ul>	<ul> <li>Price appreciation reduces future return potential</li> <li>"On-deck" stocks offer more attractive return potential</li> <li>Risk of business deterioration</li> <li>Reduced revenue/earnings outlook</li> </ul>	<ul> <li>Typically 25 to 35 positions</li> <li>1% to 2% weight to start</li> <li>3% to 5% average weight at cost</li> <li>5% to 7% at cost for select investments</li> </ul>

<sup>\*</sup>Adjustable to meet client restrictions



## Investment Process Overview

ESG is fully integrated into our investment process

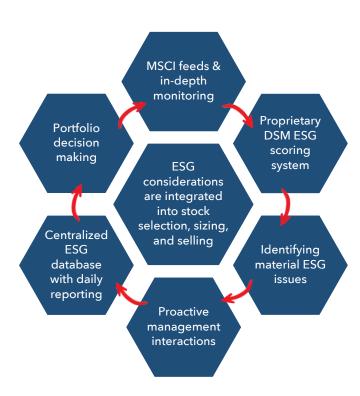


#### **Process**

We utilize MSCI's ESG Controversies and Ratings reports as a starting point to make adjustments to FSG Each Analyst/Portfolio Manager scores. at DSM completes thorough research on ESG issues impacting a company and assigns scores using a consistent in-house methodology. We store all ESG communications and developments a centralized research portal (Bloomberg) so that companies' ESG histories and DSM's ESG activities are available to all Analyst/Portfolio Managers. ESG scores are included in DSM's internal summaries and have an impact on DSM's investment ESG considerations and the decisions. implementation of ESG scores and in-house research have both kept DSM from investing in certain companies and have led to DSM selling portfolio holdings.

## **Impact**

At DSM. believe that ESG we considerations and engagement play a critical role in active management and responsible investing. Superior ESG outcomes are an important priority for the firm, our employees, our clients and our community. DSM is committed to maintaining an investment approach that fully integrates ESG in order to potentially reduce risk and adverse outcomes also identifying opportunities to while enhance our client's long-term returns. Our ESG framework incorporates ethics and sustainability into our investment decision making process. DSM has a proprietary scoring system for investments in our portfolio's. This system has quantitative and qualitative elements to reflect the severity, duration and remedy of ESG issues affecting the companies in which we invest. We find it essential for our clients to be able to trust the companies in our portfolios. We ensure that trust comes about when we thoroughly vet and identify paths of sustainable growth in companies we want to buy.



Additional information is available in the <u>DSM Stewardship Report</u>



## Investment Process Overview

ESG is fully integrated into our investment process - MSCI Research



DSM leverages its own fundamental bottom up research along with MSCI's input to create an adjusted score that better captures the risk and return associated with each stock. We use MSCI's Controversies and Ratings Reports system as a starting point and makes adjustments to ESG scores across five key categories: environment, customer, human rights & community, labor rights & supply chain, and governance. These five categories are then broken further into over 20 subcategories:



#### **Environment**

Biodiversity & Land
Use, Energy & Climate
Change, Operational
Waste (Nonhazardous), Supply
Chain Management,
Toxic Emissions &
Waste, Water Stress
and Other



#### Customers:

Anticompetitive
Practices, Customer
Relations, Marketing
& Advertising, Privacy
& Data Security,
Product Safety&
Qualityand Other



# Human rights & community:

Civil Liberties,
Human Rights
Concerns, Impact
on Local
Communities and



# Laborrights&supply chain:

Child Labor, Collective
Bargaining & Union,
Discrimination &
Workforce Diversity,
Health & Safety, Labor
Management
Relations, Supply Chain
Labor Standards and

Other



#### Governance:

Controversial
Investments,
Governance
Structures and
Other

# DSM ESG 5 key scoring basis categories

Additional information is available in the DSM Stewardship Report



# Current outlook for portfolio holdings

Consistent application of investment discipline for repeatability of outcomes



04/01/2024		Valuati	Valuation and Buy Decision Most Likely Return and Sell Decision						Lo			
		Fwd. 4Q P/E to Mar '25	Most Likely Target P/E 12/31/26	Appreciation to Target P/E	ML EPS Growth to 2027	% Current Div. Yield	Annualized P/E Expansion	Expected Ann Return 12/31/26	Low EPS Growth 2024- 2027	Low Target P/E 12/31/26		DSM ESG Score
NVIDIA CORP	NVDA	33	39	18	30	0	6	38	20	27	14	AA
MICROSOFT CORP	MSFT	31	33	6	21	0.7	2	24	16	25	13	AAA
AMAZON.COM INC	AMZN	30	36	19	23	0	7	31	17	25	11	Α
ALPHABET INC-A	GOOGL	17	22	28	18	0	9	29	12	15	8	Α
ARISTA NETWORKS	ANET	31	38	21	25	0	7	34	20	24	10	AA
INTUIT INC	INTU	34	36	6	20	0.6	2	23	17	24	3	AA
VISA INC-CLASS A	V	26	29	10	17	0.7	3	21	13	24	11	AAA
ASML HOLDING-NY	ASML	40	35	-12	14	0.8	-5	10	15	21	-8	AA
META PLATFORMS-A	META	18	23	27	22	0.4	9	33	15	15	10	BBB
FISERV INC	FI	17	19	9	17	0	3	21	12	15	7	AA
AUTODESK INC	ADSK	30	32	7	17	0	2	20	13	24	5	AAA
ADV MICRO DEVICE	AMD	29	38	32	30	0	10	44	30	30	28	AA
ADOBE INC	ADBE	27	37	37	16	0	12	31	13	27	14	AAA
UBER TECHNOLOGIE	UBER	35	30	-15	27	0	-6	19	21	22	2	Α
FORTINET INC	FTNT	36	41	12	21	0	4	26	15	31	10	AA
NEUROCRINE BIOSC	NBIX	21	25	20	23	0	7	32	18	20	18	Α
SCHWAB (CHARLES)	SCHW	19	17	-10	17	1.4	-4	14	10	12	-4	AA
BOSTON SCIENTIFC	BSX	29	27	-7	14	0	-3	11	9	19	-5	AA
ENTEGRIS INC	ENTG	29	33	15	32	0.3	5	40	25	20	10	AA
MASTERCARD INC-A	MA	32	33	4	18	0.6	2	21	14	26	8	AAA
MONSTER BEVERAGE	MNST	30	35	16	16	0	5	23	12	28	10	AA
AUTOMATIC DATA	ADP	24	28	16	15	2.3	5	23	10	22	9	AAA
ACCENTURE PLC-A	ACN	27	29	6	13	1.5	2	17	10	21	3	AAA
CHIPOTLE MEXICAN	CMG	50	45	-10	24	0	-4	19	13	38	5	AA
EPAM SYSTEMS INC	EPAM	25	31	24	21	0	8	31	14	23	13	AA
PAYCOM SOFTWARE	PAYC	23	26	11	21	0.8	4	27	17	22	16	AA
DYNATRACE INC	DT	32	45	39	31	0	13	47	23	39	34	AA
DSM WTD Avg.		27.3x	31.4x	15%	21.5%	0.3%	5.1% =	28%	17.8%	22.4x	9%	
				Used for decision to buy				Used for decision to sell	Indicated earnings predictabilit	у		

This material is for informational purposes only. Characteristics and performance of individual client accounts may vary. It does not contain any recommendations to buy or sell or a solicitation of an offer to buy or sell any securities or adopt any investment strategy. Past performance is no guarantee of future results. There is no guarantee DSM will deliver on its investment philosophy and/or that investment decisions will be based only on the information presented. Earnings per share, price to earnings ratios and other valuation metrics/models do not guarantee investment success. DSM may not be successful in predicting EPS growth and/or P/E ratios and, as a result, investors may experience losses materially worse than "Low Case" presented above. Please see Important Legal Information at the end of this presentation for additional details.







# DSM US Large Cap Growth

**Historical Performance** 



## GIPS Compliant Gross Composite Performance - DSM US Large Cap Growth

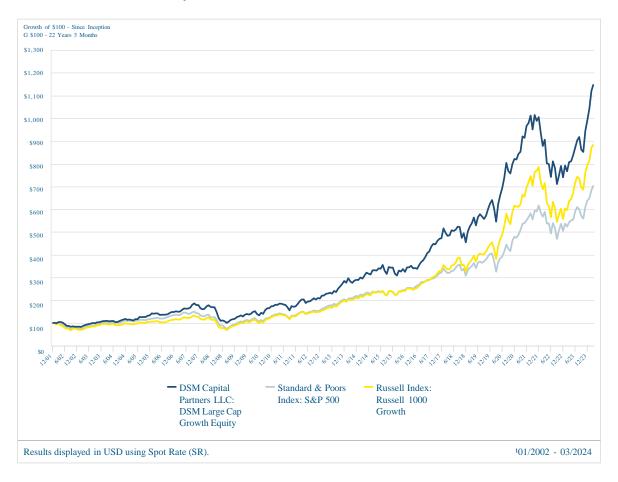
Data as of 31-03-2024	YtD	1 Year	3 Year	5 Year	10 year	Since Inception
US Equity Growth (in USD)						
DSM US Equity Growth (Inception - Jan 02)	15.95%	42.33%	10.44%	16.35%	15.05%	11.60%
Russell 1000 Growth	11.41%	39.00%	12.50%	18.52%	15.98%	10.30%
S&P 500	10.56%	29.88%	11.49%	15.05%	12.96%	9.18%
Performance versus Russell 1000 Growth	+4.53%	+3.33%	-2.06%	-2.17%	-0.93%	+1.30%
Performance versus S&P 500	+5.39%	+12.45%	-1.05%	+1.30%	+2.09%	+2.42%

Performances in the table above is annualized





## Growth of US\$ 100 - Since inception







# Portfolio Growth & Valuation

A concentrated portfolio built on the basis of growth, quality and valuation fundamentals



Most Likely EPS Growth to 2027: 21.1% Low EPS Growth to 2027: 17.8% Forward 4Q P/E to Mar '25: 27.2X

#### Portfolio valuation consistent with historically normal 10-YR treasury interest rates of 4% to 6%

GICS Sectors (Index Weight/Portfolio Weight)*									
Communication Services (12.1% / 9.6%)									
ALPHABET INC-A (7.3%)									
META PLATFORMS (2.4%)									
Information Techno	logy (44.5% / 57.3%)								
DIGITAL TRANSFORMATION^	SEMI INDUSTRY^								
ACCENTURE PLC-A (1.6%)	ADV MICRO DEVICES (2.6%)								
ARISTA NETWORKS (6.5%)	ASML HOLDINGS (4.1%)								
EPAM SYSTEMS (2.9%) ENTEGRIS INC (2.1%)									
SOFTWARE <sup>^</sup>									
ADOBE INC (2.4%)									
AUTODESK INC (2.8%)									
DYNATRAC	E INC (0.4%)								
FORTINET	INC (2.3%)								
INTUIT II	NC (4.8%)								
Industrials & Materials (6.4% / 4.6%)									
AUTOMATIC DATA (1.7%)									
PAYCOM SOFTWARE (0.5%)									
UBER TECHNO	DLOGIES (2.4%)								

Consumer Discretionary (14.7% / 10.7%)									
AMAZON.COM INC (8.8%)									
CHIPOTLE MEXICAN (1.9%)									
Consumer Staples (4.0% / 1.8%)									
MONSTER BEV	VERAGE (1.8%)								
Financials (6	.4% / 11.0%)								
RISK/WEALTH SOLUTIONS^	PAYMENTS^								
SCHWAB CHARLES CORP (2.1%)	FISERV INC (2.8%)								
	MASTERCARD INC (1.8%)								
	VISA INC (4.3%)								
Health Care (	10.5% / 4.5%)								
BOSTON SCIENT	TIFIC CORP (2.1%)								
NEUROCRINE BIOS	NEUROCRINE BIOSCIENCES INC (2.4%)								
Real Estate, Utilities &	Energy (1.4% / 0.0%)								
Note: Estato, Camaso & Energy (117707 Cloro)									
L									

ML EPS Growth to 2027 IT Sector#: 22.3%

\*As of 3/18/2024



# Earnings and Revenue Scorecard - US Large Cap Growth

History of earnings results of holdings



Portfolio holdings have delivered a solid record of earnings growth relative to consensus estimates

#### **PORTFOLIO EARNINGS RESULTS**

	4Q 2023	3Q 2023	2Q 2023	1Q 2023	CY 2022	CY 2021	CY 2020	CY 2019	CY 2018	CY 2017	CY 2016	CY 2015	Average
EPS % vs. Consensus*	11	13	7	11	4	9	12	8	7	7	5	4	7
EPS % YoY Growth (Ex Options)^	26+	27+	23+	26	8	33#	18	19	28	33	24	19	23
Revenue % YoY Growth^	31	25	20	13	12	26	15	17	20	24	25	19	20
FWD 4Q P/E on Date of Mid-Q Letter^	25.0x	22.9x	23.7x	22.9x	20.4x	26.1x	27.8x	23.8x	20.7x	22.7x	18.6x	20.7x	22.7x

Source: Bloomberg.

<sup>^</sup>Source: DSM. +4Q 2023 excludes NVIDIA's earnings growth of 790% (including this portfolio earnings grew by 89% YOY.) +3Q 2023 excludes NVIDIA's earnings growth of 593% (including this portfolio earnings grew by 75%/OY) +2Q 2023 excludes Amazon.com's earnings growth of 246% and NVIDIA's of 425% (including these portfolio earnings grew by 70% YOY) #2Q21 excludes Boston Scientific's earnings growth of 400% (including BSX, portfolio earnings grew by 51% YOY.) #1Q21 excludes Amazon.com's earnings growth of 215% (including AMZN, portfolio earnings grew by 49% YOY.)



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# **Upside/Downside Capture**

DSM US Large Cap Growth v. Benchmark and Peers









## Returns and Standard Deviation

DSM US Large Cap Growth v. Benchmark and Peers



# DSM US Large Cap Growth outperforms the benchmark and most peers since inception.







# DSM US Large Cap Growth UCITS Fund

#### **Fund Information**



Fund Launch:

July 2016

Structure:

**UCITS** 

AUM:

\$55.3 million as of 31/03/2024

Exchange:

Luxembourg

Benchmark:

Russel 1000 Growth

Liquidity:

Daily Liquidity & Valuation

ISIN:

LU1016061126

Composite Data:

Alpha 2.00
Beta 0.90
Std Dev 15.86
UMC 95.16

DMC 90.33 Information Ratio 0.18

Tracking Error 6.21

Sharpe Ratio 0.60

Management Fee

<€10 million 84 basis points

>€10 million 60 basis points

Larger Investments To be discussed

Other Expenses

Capped at 15 basis points for Institutional Investors; In

reality, about 11 basis points

Custodian:

Northern Trust

Central Admin:

Northern Trust

Transfer Agent:

Northern Trust

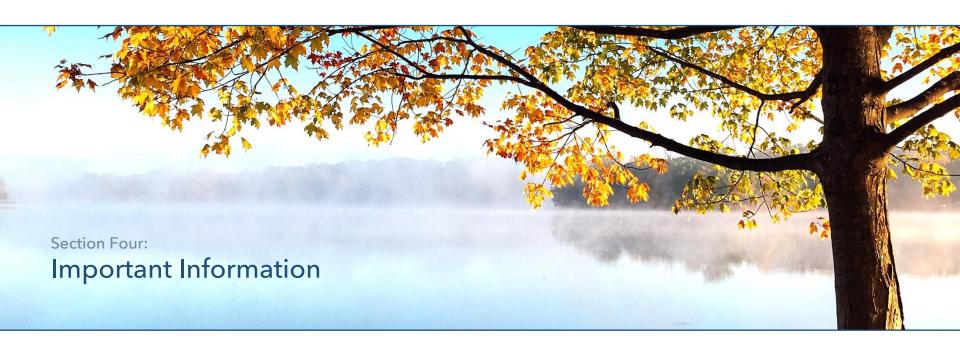
There is also a Global Growth UCITS Fund available.

Fund Launch : March 2014
AuM : €166 million
ISIN : LU1016061043

Copies of the Prospectus, Supplement and PRIIPS KIDs are available free of charge from: <a href="www.candoris.nl">www.candoris.nl</a>

Source: eVestment as of 31/03/2024 since inception







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